Beartooth Polled Herefords Sell

Dec. 10, 1981

11:00 AM • Beartooth Ranch

Columbus, Montana

SELLING TOP TROPHY

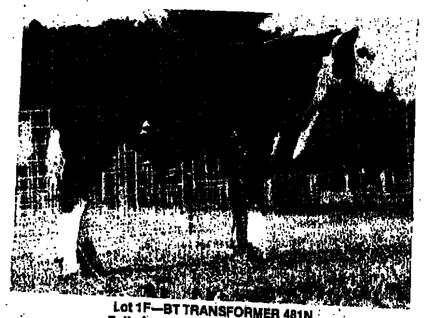
30 BULLS
50 FEMALE LOTS.

Polled Herefords that are nationally competitive in Performance Records, Show Profile and Pedigree.

Beartooth bulls topped three 1981 Polled Hereford performance test stations in Oklahoma, Iowa and at Midland!

Lot 65—BT CL DOMINO 445M
2/2/80 fault-free son of Superior Sire BT CL DOMINO 15Q, and out of the dam of our 12H herd sire sold to four Australian breeders.

Lot 73—BEARTOOTH NATIVE 405N
Selling full possession and this NILE Grand Champion son of BT CL DOMINO 15Q.
Calf Champion of 1981 Oregon State Fair.



Lot 1F—BT TRANSFORMER 481N
Full of muscle, red meat and frame.
3/22/81 herd bull prospect by TRANSFORMER 307K.

80—BEARTOOTH DRIVER 507N
Our only son of the big-framed young cow which was a high seller at Ogeechee Farms sale in Oklahoma last year.
5/18/81 son of National Reserve Champion DRIVER.

Lot 47—INAUGURAL 437N
1/20/81 by ENFORCER 107H, and out of #1 Gold Trophy Dam COPPERTONE F SARA. Weaning weight/daylage 3.57 pounds.

Lot 51—BEARTOOTH DRIVER 484N
3/12/81 son of BT PRL DRIVER Bull, National Reserve Grand Champion Bull.
Selling second half each year possession.

Beartooth Polled Herefords—selected by performance, evaluated by comparison. Oustanding young bulls and females sell at Beartooth Ranch. Dec. 10th.

Phone us for a sale catalog.
WE DELIVER!

Social hour at the Billings Ramada Inn, 7 p.m., December 9th.
Sale day meals include our omelet bar and barbecued elk.
Attend the Schock Polled Hereford Sale in Billings 11 A.M. December 9th.

BEARTOOTH RANCH
Columbus, Montana 59019
406/322-5386

Vernon Sanders
J.C. Andras
George Ellis
Tom Weimer

Located 40 freeway miles west of Billings, 8 miles south of Columbus on Highway 78

Comments

The inability of stockmen, farmers and other small businesses to make headway against government, mostly from Washington, D.C., is imperiling one of the country's largest, most important industries—agriculture. With a new administration in Washington and three new laws passed following last year's White House Conference on small business, that may be suddenly changing.

RICHARDSON

Government officials are urging small businesses—and that includes most ranches and farms—to get involved in the regulatory process and to monitor agency actions affecting their business.

To do that, stockmen need to be aware of those new laws passed last year. The Regulatory Flexibility Act requires federal departments and agencies issuing new regulations to consider their effects on ranches and, where possible, provide exemptions or less stringent requirements for smaller enterprises. It also directs government to review their current regulations to identify those "most burdensome to small businesses." The Equal Access to Justice Act provides for awarding attorneys' fees to small businesses that prevail in legal actions involving the government.

Strategy guide: The law allows ranchers and farmers that until now could not afford to take on the federal government—even when the owner had a strong case—to battle the federal bureaucracy on more even terms.

The Paperwork Reduction Act minimizes the federal paperwork burden on individuals and small businesses. It also assures all federal information requests on the public be checked to see whether the information is necessary, not duplicative.

Now it is up to individual stockmen to see that they make requests for being kept informed by agencies which may have or from which regulatory activity may be coming their way that could be unnecessarily burdensome.

If the nation's stockmen and farmers take proper perspective and response to this request, there will not be any federal agency or department which later could say that it did not know what or how its proposals were accepted by agriculture. If forewarned is forearmed, as the old saying goes, then stockmen now should not be hesitant about cooperating to the fullest on this Washington request for assistance.

—GLENN RICHARDSON

Predator plan changes fail to meet expectation

Domestic livestock officials said changes in the predator control program announced by the Department of the Interior were "too little and too late."

"Interior's announcement is so vague and minimal," Don Meike, chairman of the board of the National Wool Growers Assn., said "that to say we are terribly disappointed is an understatement. The Interior Department has worked nine months on making these changes and they came up with next to nothing; certainly there is no evidence that a commitment has been made to live up to their responsibility to control livestock predation and reduce coyote populations that now are even threatening the lives and well-being of Americans in cities and rural areas."

Jim Barron III, chairman of the animal damage control subcommittee of the National Cattlemen's Assn., said that the announcement fell "far short" of what the livestock industry recommended as necessary to alleviate the heavy livestock losses and increased consumer prices caused by predation. "It would certainly appear that the changes are inadequate," Barron said. "Use of the toxic collar is of limited value, and we are not sure what Interior's policy on denning under restricted circumstances really means, if it is anything new.

At this time we don't see what limited tests of other 1080 delivery systems will prove that hasn't already been proved. In the meantime, coyote populations are exploding throughout the West and now even in

(Continued on page 5)

THE NOVEMBER INDEX—of prices received by U.S. farmers decreased 0.8% from October, and prices were down 10% from a year earlier, according to USDA.

Contributing most to the decrease were lower prices for cattle, hogs, corn, grapefruit and lemons. Higher prices for oranges, eggs, strawberries, potatoes and milk limited the declines, USDA said, reports CNS.

The index of prices paid by farmers for commodities and services, interest, taxes and farm wage rates was unchanged from October but was 4.9% above November 1980, USDA said. (Staff photo by Patty Maher)

Agreement on EEC reforms hinges on resolution of four major issues

Agreement on a package of EEC economic, social and agricultural reforms hinges on the resolution of four complicated issues, U.K. Prime Minister Margaret Thatcher said recently.

Thatcher, who chaired a recent two-day meeting of European heads of state, called the summit a success. But other EEC leaders, including France and West Germany, offered a more pessimistic view of the meeting that was to have reformed the common Agricultural Policy and reduced annual budget outlays for farm programs, reports Unicom News.

The four unresolved issues centered on exemption of small farmers from a levy on milk production, support of poorer farmers in the Mediterranean region, determination of the percentage of the EEC budget to be spent on agricultural support and equitable distribution of the annual budget.

Heads of government are still at odds on how much of the EEC budget should be spent on agriculture. At the extremes, the French want the proportion of farm spending in total spending to decline gradually, while the U.K. wants to cut agricultural support immediately.

Reform of the grain sector is another area of dis-

(Continued on page 5)

Beef promotion campaign increases retail

Preliminary information on the beef industry's six city advertising and promotion campaign indicate it has been quite successful in increasing beef volume in retail stores, the Nebraska Beef Industry Foundation (NBIF) said recently.

The campaign included television ads and extensive point-of-purchase materials like posters and recipes at retail stores in Dallas/Ft. Worth, Cleveland, San Diego, Sacramento, Minneapolis/St. Paul and Denver. Although detailed results are not available yet, some cities have already reported dramatic increases in beef sales during the campaign as compared to year-ago volume, Lois Jean Hartmann, NBIF president, said.

San Diego and Sacramento retailers have reported volume increases of 8-20%, June Anderson, California Beef Council manager, reported. Materials were placed in 285 stores in two markets, using over 130,000 pamphlets and 800 poster sets.

Other reports included a 36% increase at a Denver chain, three Dallas chains with 5-24% increases and a large chain in Minneapolis reporting 24% increases.

The Beef Industry Council of the Meat Board has received lots of comments from retailers on the campaign and especially on the retail point-of-purchase materials, Hartmann said.

"All our managers were quite impressed with the quality of these promotional materials," Dick Root, meat buyer for San Diego Alpha Beta stores said. "One picture is worth a thousand words—and those 'Make Ends Meat' posters really seem to appeal to consumers."

The power of point-of-purchase materials was illustrated by the case of one chain in Minneapolis. Reid Mason, manager of the [illegible] stores of A.&P.

WESTERN LIVESTOCK JOURNAL A CROW PUBLICATION

News • Trends • Sales • Shows • Markets

December 7, 1981 Central Edition Vol. 61, No. 6

NCA asks USDA to revise American dietary guidelines

The National Cattlemen's Assn. recently asked USDA to review and revise the government's "Dietary Guidelines for Americans."

The NCA request was made in a letter from NCA President J.W. (Bill) Swan to John Bode, deputy assistant secretary of agriculture for food and consumer services. The letter was accompanied by 94 citations and quotations from scientific reports which question or contradict the diet-fat-cholesterol-heart disease hypothesis.

Swan urged that USDA review scientific reports dealing with the controversial diet-heart hypothesis and then revise the guidelines so that they are more in keeping with current evidence. In the meantime, he said, USDA should cease publication and distribution of the guidelines. (The guidelines were originally published by USDA and the Department of Health and Human Services in 1980. The publication is now available on a for-purchase basis.)

"Of primary concern," Swan told USDA, "is the blanket recommendation to avoid or cut back on the consumption of saturated fat and/or cholesterol as a way to reduce the incidence of heart disease. Through repetition and interpretation by the media and others, many persons have taken this to mean 'eat less meat'."

The basic thrust of the scientific comments submitted to USDA is that the diet-heart hypothesis remains unproven, that it should not be used as the basis for blanket recommendations of dietary

(Continued on page 6)

Interior Dept. wants change in regulations

The U.S. Interior Department recently proposed changes in regulations governing farmers and ranchers who graze their stock on public lands.

According to Interior, the proposed amendments would eliminate about 20% of the volume of Interior's existing grazing regulatons and would provide and incentive to livestock producers to improve the condition of the federal range, reports CNS.

The proposed amendments would permit Interiors Bureau of Land Management to allocate increased grazing privileges to producers whose contribution to the range condition has increased the amount of forage available for livestock.

Interior said the amendments would also provide a more effective deterrent to unauthorized grazing by increasing the amount of money the bureau could collect as settlement and by strenghtening enforcement procedures. Interior said these changes are necessary to protect U.S. national resources and the grazing privileges of producers who are authorized to graze livestock on federal lands.

Meanwhile at the recent Oregon Cattlemens Assn. convention, ranchers had complaint with the Bureau of Land Management maintenance program. This program could create severe economic impacts on certan ranchers, increasing substantially the cost of grazing use on public lands, they claimed.

The grazing fee formula presently used recognizes the maintenance cost as one of the factors in determining grazing fees.

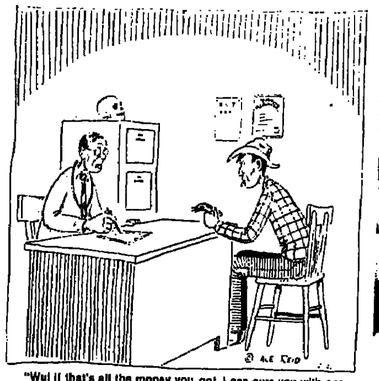
The convention resolved that if any additional maintenance costs are required by licensees, recognition and proper consideration of this fact will be given in the computation of the grazing fee formula.

NEWSPAPER (priority handling)

CENTRAL EDITION

NEWSPAPER (priority handling)

COW POKES By Ace Reid



"Wut if that's all the money you got, I can cure you with one office visit!"

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Australian exporter takes legal action

A Melbourne-based meat exporter said recently it plans legal action against Primary Industry Minister Peter Nixon because its export license was cancelled during the horse meat scandal, the Australian Agricultural News Bureau reported to UCN.

Steigers Meat Supply (Australia) Ltd. Secretary Stan Balcarek said the license was wrongly cancelled. Meat packages from Steigers allegedly had been found carrying forged brands and using packing and binding material not normally used by Steigers.

Balcarek said the company also would take action against the head of the department.

USDA ups maximum brucellosis indemnity

USDA announced recently that it will raise the maximum indemnity to producers whose swine are destroyed because of brucellosis to $50 per head for registered, inbred or hybrid breeding swine and to $25 per head for all other breeding swine.

The new maximum rates will take effect Dec. 12, USDA said. The maximum rates currently are $25 per head for registered, inbred or hybrid breeding swine and $10 per head for all other breeding swine. USDA said it elected to increase the maximum rates because current indemnities do not provide adequate financial incentive to producers to cooperate with USDA brucellosis eradication efforts.

Under the new regulation, USDA would have authority to determine whether producers whose breeding swine were destroyed to prevent the spread of brucellosis should be paid the maximum rates. Part of USDA's brucellosis eradication program involves the testing of swine and cattle herds for the presence of brucellosis and the destruction of animals that test positive for the disease.

AUCTION ACTION—Joe Mitcham of Hubbard, Texas, sells many Simmental Sales throughout the country and he is shown in action here at the Morgan-Visage Simmental Dispersal in Clovis, N.M. Joe Visage is shown in the background. (Staff photo by Lee Pitts)

U.N. conference debates meat production proposals

Representatives of 40 meat exporting and importing nations met recently to discuss proposed new programs to improve meat production in developing countries, reports CNS.

African and Latin American meat exporting countries looked to Unctad sources for just over 120 million U.S. dollars to finance 34 projects to upgrade meat production and marketing.

Latin American meat exporters asked for $49 million to fund 13 projects, with an emphasis on disease eradication. Andean Pact countries wanted $2.4 million and Argentina and Uruguay $2.5 million to fight foot and mouth disease. Just over $1.7 million was requested to fight hog cholera in Central America.

African exporters wanted $71 million to fund 21 projects, emphasizing feed improvement and meat processing and marketing. About $4 million would also finance tsetse fly control and breeding of tsetse fly-resistant livestock.

When the projects were first discussed in May 1980, the U.S. and other importing nations said a number of them might overlap with work by other international agencies, such as the World Bank, the U.N. Food and Agricultural Org. and the Inter-American Development Bank.

Coming Events

LIVESTOCK EVENTS

Dec. 11-12 (1981)—Wyoming Stockgrowers Assn. Mid Year Meeting, Rawlins, Wyo.
Dec. 5-6—American Chianina Assn. 1st Black Chianina National Show and Sale, Okla City, Okla.
Dec. 6 & 7—Cooper Brothers Simmental & Gelbvieh Dispersal, Platte City, Mo.
Dec. 7—1st Annual Red Angus Production Sale, Lakeside, Ne.
Dec. 7—Park Polled Herefords Complete Dispersion Sale, Mandan, N.D.
Dec. 7 & 8—Public Auction Yards, 5000 Stock Cows, Billings, Mt.
Dec. 7—Vermillion Production Sale, Billings, Mt.
Dec. 8—JJ Moreland 13th Annual Sale, Simla, Co.
Dec. 8—Quirk Brangus & Simmental Bull Sale, Hastings, Ne.
Dec. 8—Younkin Angus Production Sale, Manhattan, Mt.
Dec. 10—Beartooth Ranch 61 in '81 Polled Hereford Sale, Columbus, Mont.
Dec. 10—Special Stocker Cow Sale, Roswell Lvstk. Auction Co., Roswell, N.M.
Dec. 10—VR Ranch 7th Annual Hereford Production Sale, Glenrock, Wyo.
Dec. 12—Key Bar Ranch Complete Limousin Dispersal Sale, Centennial Lvstk. Auction, Ft. Collins, Colo.
Dec. 12—San Angelo Brangus Sale, San Angelo, Tx.
Dec. 12—Schearbrook Angus production Sale, Stevensville, Mont.
Dec. 12—Ankony Genetic Center Club Calf Sale, Bennett, Colo.
Dec. 14—Shepard Cattle Co., Kearney, Ne.
Dec. 14—Tri Mountain Angus, Bozeman, Mt.
Dec. 16—Guy Kendall Herefords Dispersion Sale, Centennial Lvstk. Commission, Ft. Morgan, Colo.
Dec. 17—Big Sky Brangus, Billings, Mont.

Speaker to focus on state's growth

The Mountain/Plains Meat Club will hold its National Western kick-off meeting on Jan. 12. Members, associates and friends will meet at 6:30 p.m. for a no-host cocktail party in the National Western Club in the Hall of Education on the stockshow grounds.

Dinner will follow at 7:30 p.m.

Featured speaker will be Dr. Ralph E. "Chris" Christoffersen, president, Colorado State University.

Christoffersen will speak about the growth of Colorado and its impact on the state's livestock and agriculture industry.

Mountain/Plains Meat Club
cordially invites you to attend
a special dinner meeting
National Western Club
on Denver's National Western Stock Show Grounds
Tuesday, Jan. 12 at 6:30 p.m.

Speaker
Dr. Ralph E. "Chris" Christoffersen
President, CSU

Attendance by
RESERVATION ONLY Cecil Hellbusch
By Jan. 8 Chairman

TO: Mountain/Plains Meat Club
400 Livestock Exchange Bldg.
Denver, Colo. 80216

I plan to attend the Jan. 12, 1982 meeting.
There will be ( ) people in my party.

My check for $ _____ is enclosed to cover the $15 per person charge.

Name(s) _____

_____

Firm _____

Address _____

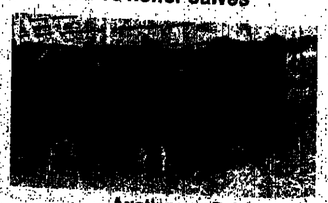
_____

Check must accompany reservations.

BIG SKY BRANGUS

ANNUAL PRODUCTION SALE
Thursday, December 17, 1981 • 1:00 P.M.
at the Public Auction Yards, Billings, Montana
Sired by BIG BEN (March and April calves)
35 bull calves • 10 heifer calves

THESE SELL!



THESE SELL!

Brangus-sired black baldies mean more—more size, more performance, and more money in your pocket. This year try Brangus bulls and see the difference Brangus-sired black baldies can make!

Auctioneer: Pat Goggins
For more information, call or write:
Big Sky Brangus
3642 Dustin Drive, R.R. #9, Billings, Montana 59101 • 406/656-9034

ANGUS BREEDERS—These three South Dakota Angus breeders were elected to lead the North James Valley Angus Assn. for another year at the group's recent annual meeting in Brentford. They are: Alfred Fox, Jr. (left), vice president, Watertown; Charles Hart, president, Frederick; and Virgil Grandpre, secretary-treasurer, Mellette.

CAST suggests more animal research studies

Additional research is needed to determine if some animal husbandry practices subject livestock and poultry to excessive stress, according to a report compiled by the council for agricultural science and technology.

In a report entitled "scientific aspects of the welfare of food animals," the group said many commonly used intensive livestock and poultry production practices apparently do not cause the animals involved undue stress. The group noted there currently exists no totally objective way to gauge stress.

CAST said the poultry industry should place more emphasis on controlling ammonia levels in the air in poultry barns, designing poultry houses to prevent high mortality in summer heat and adopting ways for humanely disposing of unwanted baby chicks and turkeys.

Additional research is needed to find new types of flooring for hog confirment barns and on the use of gestation and farrowing stalls or crates in hog production. The group said productivity and health data collected from well-managed hog confinement operations indicates that tail docking, castration, the use of gestation and farrowing crates and the absence of straw bedding does not create stress above the "acceptable range."

CAST also suggested additional research on the interplay between productivity and animal welfare in rumimant livestock production. It said intensive production of ruminant animals requires special management to ensure that productivity and welfare are both within acceptable ranges. However, the group said it is important to the welfare of the animal that castration, dehorning and tail docking be performed in ways that minimize pain.

CAST also said that research is needed to adapt and utilize new technology to improve the handling and environment of animals during production transportation and slaughter to minimize stress and avoidable injury.

New test facility

The Northeast Colorado Bull Test Assn's annual bull test is underway at the new testing facilities located mid-way between Akron and Sterling, Colo. The 8 month old bull calves were started on the 140 gain test after an intial weigh in. The 286 bulls from 104 cooperating breeders will be tested for rate of gain, weight per day of age, frame size, composition of gain and reproductive soundness. Pedigree and weaning weight information will be reported to round out the data available.

On test are 69 Simmental bulls, 44 Hereford bulls, 102 Angus bulls, 30 Red Angus bulls and 41 bulls representing other breeds. The top half of the bulls will be sold at auction April 10, 1982.

Officers and directors of the NCBTA include George Rober, Sedgwick, Jim Fassler, Akron, Allen Davis, Yuma, Herman Hettinger, Atwood, Fred Reid, Akron, and Forrest Toyne, Sedgwick.

* * *

It's a proven fact—no matter how busy people are, they are never too busy to stop and talk about how busy they are.

Simmental Assn. gathers for event

Members of the Colorado Simmental Assn (CSA) gathered at the National Western Stockman's Club recently for their 12th Annual Membership Meeting and Banquet.

Special guests of the CSA were: Charles Sylvester, general manager of the National Western Stock Show; Champion Simmental Steer exhibitors Kim Maes and Bart Pruett, both Baca County winners from Springfield, Colo.; and Shona Vocke, Holly, Colo., a winner from Prowers County. Scott James, LaSalle, Colo., state FFA vice president and his advisor Doug Butler, Gillcrest, Colo., was also a CSA banquet guest.

Scott James, guest speaker, gave a presentation on FFA. A slide presentation entitled "Agriculture in the Year 2000" was shown, along with slides of farming procedures and equipment in the year 2000.

Re-elected to serve another three year term on the CSA board was Bernie Brown, Haigler, Neb. Jim O'Neal, Jr., a CSA charter member and past president, was elected back on the board after seven years absence.

Newly elected for his 1st three year term as CSA director was Mick Livingston, Seibert, Colo. Livingston was later elected to serve as the new CSA president. Retiring president was Vernon Stone, Hugo, Colo. Bill Sparks, Two Butte, Colo. remains CSA vice president. Gayle Cook, Gill, Colo., is CSA secretary, a board appointed position.

Other CSA directors include: Erroll Cook, Gill, Colo.; Dan Kauffman, Ft. Morgan, Colo.; Chuck McCormick, Holly, Colo.; Vernon Stone, Hugo, Colo.; and Steve Davies, Deer Trail, Colo.

Rath reports net loss for FY '81

Rath Packing Co. of Waterloo, Iowa, recently announced a net loss of $9.6 million, or $4.93 per share, for the firm's fiscal year ended Oct. 3.

Net sales for the year were $465.4 million, an increase of 9.5% from sales of $424.7 million a year ago, according to a release from the firm, reports CNS.

Net earnings for 1980 were $3.3 million.

OFFICIALS—Richard Prentice (right) Fulton, Mo., has been elected president of the American Shorthorn Assn. Elected vice-president was John Humphreys (left), Wolcott, Ind. Newly elected members of the board of directors are shown in the middle: George Alden, Hamilton, Mo.; Ric Hoyt, Burns, Ore.; and Richard Braman, Ashley, Mich.

"THIS IS NO BULL"
Virden Perma-Bilt Engineering Department is now offering, 1-7/8" x 24" windmill cylinder barrels, with caps, at 1/4 the price they are selling for now! These barrels and caps are made from thick, heavy-wall PVC and then lined with 1/8" of urethane. These barrels are as good as any brass barrel on the market! The urethane lining assures long life and true check strokes. Our 1-7/8" barrel sells for $35.95 plus $2.50 postage and handling. It connects right to your 2" pipe (steel or PVC). These urethane-lined barrels are doing a wonderful job right now! Send for information. VIRDEN PERMA-BILT CO., 2821 Mays St., P.O. Box 7160WL, Amarillo, TX 79109, 806/352-2761.

Show Results

BRANGUS BREEDERS COMPETE FOR COVETED TITLES AT THE NATIONAL SHOW OF MERIT
Shreveport, La., Oct. 30-31

Judge: Jim Williams

BULLS. Grand Champion Bull and Junior Champion Bull: Hondo Creek Ranch, Tarpley, Texas, on HCR Cloud 193M by WSR Cloud 942. Reserve Grand Champion: Falls Ranch, Inc., Lott, Texas on Falls B Goliath 600 by WSR Cloud 942. Reserve bull calf champion: Cow Creek Ranch, Lubbock, Texas and Moon Lake Ranch, Toshanon, Texas on MLR Champ 770 Night Train 770/0 by DMA Champ 700. Reserve junior champion bull: Brazos Valley Ranch, Simonton, Texas on BVR Yuval Duke 446/0 by PW Yuval Duke 282/4. Senior champion bull: Brand's Brangus, Round Top, Texas: Pruett-Wray Cattle Co., Sasabe, Ariz., and Brazos Valley Ranch, Simonton, Texas on Champion Boy 334/5 by PW Georgia Boy 334/5. Reserve senior champion bull: E.C. Johnston, Longview, Texas on ECJ Champ 719 by DMA Champ 718.

FEMALES. Grand champion female: Willow Springs Ranch, Burton, Texas on WSR Cloudette II 1070 by WSR 942 Son 321. Reserve grand champion female: Keith Mayes and Sons, Shelbina, Mo.; and Sheryl Richardson, Longview, Texas on RCR Miss Titan 1390 by Brinks Mac Titan 614. Heifer calf champion: Tri-Titan 614. Heifer calf champion: Triple O Brangus and Lee Higdon, both of Sulphur Springs, Texas on Ms GP Champ 358/7 by DMA Champ 300. Reserve heifer calf champion: W.A. Musgrove, Bokchito, Okla., on Miss Bar A 152 by WSH 221.

GROUPS. Pair of females: Brazos Valley Ranch, Simonton, Texas. Pair of bulls: Moon Lake Ranch, Roshanon, Texas. The Get-Of-Sire: Spring Creek Ranch, Beardy, Ariz.; Hondo Creek Ranch, Tarpley, Texas; and Moon Lake Ranch, Roshanon, Texas on WSR Cloud 942.

Harrell Cattle Company's Best Bull Sale Ever

THE STOCKMAN III

200 Beefmaster Bulls . . . Harrell Cattle Company's Cowman's Event
The Third Annual "World's Biggest Beefmaster Bull Sale"

Sunday, January 10, 1982 — 12 Noon — Gonzales, Texas

This is our third time out, offering thinking cowmen the kind of bulls we've built a reputation on, and we have the best selection ever offered in a Beefmaster bull sale. Every one of the Harrell Beefmaster bulls are certified by BBU and selected by us for the traits you want: Size, Breeding Ability, Durability and Growth.
If you're serious about the cattle business, you'll make plans to attend Harrell Cattle Company's third annual big Beefmaster Sale, "The Stockman III". For information and reservations, contact

Harrell Cattle Company
P.O. BOX 925/GONZALES, TEXAS 78629/(512) 672-6504
OR—
THOMPSON CATTLE MARKETING
8503 CROWNHILL/SUITE 22
SAN ANTONIO, TEXAS 78239/(512) 828-1680

BBU
APPROVED SALE

Auction Results

CANNING RANCHES AND DIAMOND A BRANGUS SALE
San Angelo, Texas, Nov. 21

63 lots $4,255

Auctioneer: Ruben Reyes
Sale Manager: P&F Cattle Company

Top: Miss Bar Six 98/8, 3/6/78 by BHB Black Duke 291; R.A. Canning, Capitan, N.M. to Four S Ranch, Tinnie, N.M., $45,000. Titans Bar Six 13, 12/1/79 by Miss Bar Six 7/21; J.R. Canning, Eden to Block House Brangus, Mason, $14,500. -6 Miss Saturn 618/0, 3/20/80 by Brinks MacTitan 6/4; R.A. Canning to J.B. Patterson, Roswell, N.M., $10,000. -6 Miss Saturn 623/0, 3/24/80 by Brinks MacTitan 6/4; R.A. Canning to Floyd Riley, Moberly, Mo., $9100. Miss Bar Six 514/8, 2/11/78 by Mr. Bar Six 325/5; R.A. Canning to Clayton Hust, Truth or Consequences, N.M., $9000. -6 MS Chief 28/0, 3/26/78 by Brinks Chief 178/9; J.R. Canning to Clayton and Modesta Williams, Alpine, $9000. Miss Bar Six 5/8, 1/27/78 by Mr. Bar Six 325/5; R.A. Canning to Jim Riley, Bronham, $8500. Chippews Chief 170, 5/4/80 by Chippewa Chief 075; J.R. Canning to Royal Buckley, Kansas City, Kan., $7850. Bar Six Miss T 101, 10/15/80 by Brinks MacTitan 6/4; Ainslie Canning to Escobe Brangus, Abilene, $7300. DAC MS Cloud 136/7, 4/2/77 by WSR Cloud 667; Diamond A Cattle Co., Roswell, N.M., to Aaron and Mark Giebel, Midland, $7000. -5 Miss Saturn 611/0, 2/26/80 by Brinks MacTitan 6/4; R.A. Canning to Lazy G Ranch, Cedar Valley, Kan., $7000. Miss Bar Six 7/10, 1/9/77 by Mr. Bar Six 38/2; J.R. Canning to Giebel, $7000.

This sale featured mostly females from two of the oldest Brangus breeders in the business, the Canning family and Diamond A Cattle Co., of New Mexico and Texas. Jack Canning of Eden, Texas, has probably the oldest continuous Brangus herd in existence and together with son Hap has made his Bar Six brand a highly recognized symbol of quality. Diamond A is one part of the extensive holdings of Robert O. Anderson, the largest land owner in the state of New Mexico. Both of these outfits have extensive commercial operations utilizing almost entirely Brangus cattle. They have proven their cattle in their own reputation commercial herds.

—LEE PITTS

SUMMEROUR RANCH
BULL SALE
Dalhart, Texas, Nov. 14

96 bulls $1,341

Auctioneer: Gene Watson

Bulls: Super Tiberius 24, 9/19/79 by 07 Tiberius 556; Belford Ranch, Stillwater, Okla., $4000. Super Tiberius 8, 9/21/79 by 07 Tiberius 556; Fred Mapes, Clayton, N.M., $3500. Super Tiberius 19, 10/27/79 by 07 Tiberius 556; King Inv. Co., Capulin, N.M., $2400. Super Tiberius 5, 9/15/79 by 07 Tiberius 556; Wayne Rowe, Henrietta, $2000. Super Tiberius 30, 10/3/79 by 07 Tiberius 556; HC Brilliant, Perryton, $2000. Super Tiberius 22, 9/16/79 by 07 Tiberius 556; Dan Meyer, Amarillo, $1950. Super Tiberius 11, 9/27/79 by 07 Tiberius 556; HC Brilliant, $1900. Super Tiberius 11, 9/15/79 by 07 Tiberius 556; HC Brilliant, $1800. Super Tiberius 15, 10/3/79 by 07 Tiberius 556; HC Brilliant, $1800.

—LEE PITTS

DOOLITTLE RANCH
CENTURY CELEBRATION SALE
Watrous, N.M., Nov. 19

44 bulls $1,875
14 heifers 1,161

Auctioneer: George Morse
Sale Manager: The Stock Market

Bulls: Alco Real Pr 700063 J, 9/8/78 by SJ Real Pr 190 2; (Ve Mu) Tesuque Ranch, Albert, $10,000. Golden Treasure 1,556, 3/8/79 by Golden Treasure GP; (Va Mu) ZR Hereford Ranch, Santa Rosa, $3000. Alco Mighty 11 63027, 2/1/80 by Alco Almighty 61J; Jack Dinkelacker, Val., $3000. Alco Domino 80101, 3/14/80 by CH Domino 524; Buddy Walker, Santa Rosa, $2800. Alco Mont Dom 80138, 3/22/80 by SJ Montana Dom 8138; Buddy Walker, $2700. Alco HH AOV 700444M, 3/26/78 by HH Advance A6012; Chess Ranch, Gimarron, $2600. Alco Domino 80183, 4/4/80 by CH Domino 524; Boone Ranch, Bilby, $2300. Alco HAvance 80171, 3/30/80 by DR 46 Advance 7090; Clifford Copeland, Nara Visa, $2300. Alco L1 Mighty 80353, 9/23/80 by Alco L1 Mighty 7314; Mock Cattle Co., Trinchera, Colo., $2300. Alco CH Domino 80130, 3/21/80 by CH Domino 524; Buddy Walker, $2000. Alco CH Domino 80091, 3/10/80 by CH Domino 524; Billy Hilton, Des Moines, $2000.

Females: Alco PRN5 DOM 79040J 3/19/79 by SJ DP DOM 11D 5229; Al Anella, Albuquerque, $2500. Alco Miss Mont 80093, 3/10/80 by SJ Montana Dom 5139; Ernest Scheller, Cortez, Colo., $1300.

This sale marked the one hundredth year in business for Doolittle Enterprises in New Mexico. The firm has been breeding Hereford cattle for ten of those years. This sale was greatly anticipated by cattlemen in the state. It was as good a sale as New Mexico has witnessed. Many of the bulls selling were calves making the average that much better.

—LEE PITTS

PALEFACE RANCH
RED BRANGUS BULL SALE
Spicewood, Texas, Nov. 20

106 bulls $2,855

Auctioneer: Bert Reyes
Sale Manager: Syler Sales

Bulls: PFR Improver's 77th's 400/1, 9/29/80 by PFR Oscar's Improver 77/5; Jack Andrewartha, Austin, $20,000. PFR Improver 97th's 478, 11/22/80 by PFR Oscar's Improver 97/6; Oak Creek Ranch, Chappel and K Creek Ranch, Brenham, $7500. PFR Oscar's Copy 424, 12/6/80 by PFR Oscar's Copy 1193; Mesa Ranch, Amarillo, $6900. PFR Improver 77th's 404, 12/26/80 by PFR Oscar's Improver 77/5; Rick Bones, Fredericksburg, $6800. PFR Triple Crown O's 469, 11/17/80 by 45 Triple Crown 1/7; Letter B Ranch, Odessa, $3950. PFR Improver 77th's 431, 11/19/80 by PFR Oscar's Improver 77/5; Bob Carr, Austin, $3900. PFR Triple Crown O's 471, 11/19/80 by 45 Triple Crown 01/8; Letter B Ranch, $3600.

Volume buyers from Nevada, California and throughout Texas came to this 10th annual Paleface Range Bull Sale. Considering that the bulls were yearlings and the large number that were sold, this has to be considered one of the outstanding bull sales of any breed.

Owner, Mike Levi, developed the Red Brangus breed on his Paleface Ranch, and has scattered his cattle throughout the country. Repeat buyers filled the large sale barn to overflowing. This sale was the best testimony that can be given any breed. The last bull through the ring sold for $3000 to a commercial cattleman.

—LEE PITTS

GARY MEWES & MEWES BROS.
LIMOUSIN DISPERSION AND
MEWES LIMOUSIN RANCH
PRODUCTION SALE
Highmore, S.D., Nov. 10

2 purebred bulls $1,125
11 purebred bred females .. 1,418
15 ¾ cowcalf pairs 2,475
33 ¾ bred females 1,078
37 ½ cowcalf pairs 1,472
19 ½ bred females 867
5 ½ open females 488
6 comm. cowcalf pairs 1,106
12 percentage bulls 891
140 lots 1,264

Auctioneers: C.K. "Sonny" Booth and Tracy Hart
Sale Manager: Ron Harder Livestock
Sale Consultant: Bud Prosser

Bulls: (7/8) DX Improver 042L, 8/22/79 by Improver; William and Theodore Wilson, Alva, Wyo., $1225. (Purebred) Mr. MSBR 913N, 4/10/81 by YK Jackpot 07GK; Frank Schultz, Sheridan, Wyo., $1200.

Females: (3/4) LZRH Miss Gendarme 630J, 3/12/77 by Gendarme; Dan Johnson, Cushing, Iowa, $3000. Her 7/8 heifer calf, 2/25/71 by Stretch; Bob Mauer, Sutherland, Iowa, $5150. (3/4) Miss Gar 411H, 4/29/76 by Famous; Arthur Steward, Phillip, $1500. Her 7/8 heifer calf, 4/27/81 by Stretch; England and England Ranch, North Platte, Neb., $2000. (3/4) LZRH Miss Dandy 653J, 4/6/77 by Dandy; Arthur Stewart, $1575. Her 7/8 heifer calf, 5/14/81 by Stretch; David Linhart, Jasper, Minn., $1725. (3/4) Miss MSBR 923M, 4/23/80 by MM Stretch; Albert Opp, Jr., Hazelton, N.D., $3000. (1/2) Miss Merva 027G, 4/18/75 by Famous; Arthur Steward, $1200. Her 3/4 bull calf, 4/18/81 by Willowlane Jaeque HCS 2J; William Webb, Wecota, $1775. (3/4) LZRH Miss Genderme 651J, 3/31/77 by Gendarme; $1500, and her 7/8 heifer calf, 3/28/81 by Cinnabar Karl, $1100; both to William Root, Holmsville, Neb.

Beautiful weather set the tone for spirited bidding on November 10th at the Mewes Limousin Ranch, Highmore, S.D. The large offering sold at good prices.

—JAY PURCHASE

FRONTIER REVIEW
ANGUS SALE
North Platte, Neb., Nov. 9

2 bull calves $1,875
5 heifer calves 587
11 bred heifers 1,307
24 pairs 1,775
17 bred cows 1,054
59 lots 1,393

Auctioneer: Jim Baldridge
Sale Manager: Rishel Livestock Service
Sale Consultant: John Rudolph

Bull: B/R Mr Angus 12, 1/16/81 by Ken Caryl Mr Angus 8017; Patterson Angus, Bradford, Tenn., $3600.

Females: S&W Elsa Erica 1221, 3/27/77 by Sir Wma Can Am 2044; Rishel Angus, North Platte, to Hucklebly-Krebs, Gordon, $2950. Corsita Mae 1074, 2/27/74 by Corsalia Skyscraper 1572; Rishel Angus, to Black Top Angus, Seimer, $2950. Her bull calf B/R Dividend 132, 2/22/81 by Prospect Dividend 40K; Dennis O'Conner, Lexington, $925. Mayflower 8415 of S&W, 9/19/79 by Blackcoat Bar Prince, 11Y; Groseth 4G Angus, North Platte, to Simmonson, Reyes and Haas, Voleran, Wyo., $2350. Her heifer calf, 2/22/81 by "Beau Jangles;" Eldon Lanka, Stapleton, $800. R A Erica 250, 3/27/80 by Thomas Flash; Rishel Angus, to Double Bar Farm, Mascomb, Ill., $2800. Elsa Erica H221 of S&W, 3/9/78 by Parsons Dynamite Duke; Rishel Angus, to Richard Miller, Rushville, $2800. Primrose of 4G 705L, 3/3/80 by JB Beau Jangles; Groseth 4G Angus, to Quirk Land and Cattle Co., Hastings, $2750.

The Frontier Review Sale contained a good set of cattle from its consignors as in the past. The breeder brought in cattle that were of top breeding and carrying the service of sires like Mr Angus and High Voltage. As in the past some very good buys were made and the crowd contained many repeat buyers.

—JAY PURCHASE

RED BRANGUS
HEIFER FUTURITY SALE
Spicewood, Texas, Nov. 20

26 heifers $2,225

Auctioneers: Ruben and Bert Reyes
Sale Manager: Syler Sales

Heifers: Miss Box "O" 94/1, 10/27/80 by Mr. Refier Two 130/7; Box "O" Farms, Caldwell, to Guerra Bros., Linn, $4200. Miss 10 12/1, 1/18/81 by Oscar's Likeness 156/4; Triple Creek Ranch, Houston to Guerra Bros., $3250. Miss Deb 12/1, 2/28/81 by PFR Triple Crown 164/4; Pace-O-Cattle Company, Olney, to McAlester Ranch, Blanco, $3100. Pepperstra Silver 18-304, 10/22/80 by Revelator 49-69; A.R. Buchili, Three Rivers, to Guerra Bros., $3050. RCC Mill L Bar 100/1, 10/4/80 by PFR Oscar's Duplicate 165/7; L Bar Ranch, Austin, to Guerra Bros., $3000. Nearly Nellie 11/1, 2/16/81 by PFR Improver 85th 135/9; Jack Andrewartha, Austin, to Box "O" Farms, Caldwell, $3000.

The heifer sale followed the very successful Red Brangus Bull Sale. Needless to say, after witnessing such great demand for bulls, the buyers enthusiastically went right after the females.

—LEE PITTS

RIDDER HEREFORD RANCH
Callaway, Neb., Nov. 11

63 bulls $2,189

Auctioneer: Jim Baldridge
Sale Manager: T.V. "Tommy" Jones

Tops: L1 Domino 0152, 4/10/80 by CL 1 Domino 873; Tom and Steve Messersmith, Alliance, $7000. L1 Domino 0128, 3/30/80 by CL 1 Domino 673; Chisholm Trail Ranch, El Reno, Okla., $5100. L1 Domino 0121, 3/28/80 by CL 1 Domino 673; Dean Shade, Brookville, Kan., $4900. L1 Domino J0129, 4/1/80 by CL 1 Domino 673; Dean Shade, $4000. L12 Domino 77450, 4/13/77 by L12 Domino 74844; Kelly Farm, Selina, Kan., $3800. L1 Domino J066, 3/12/80 by JV Advance Dom 743; Bar 17 Ranch, Atkinson, $3600. L12 Domino 0137, 4/6/80 by L12 Domino 77450; Fred Raetz, Golfenburg, $3750.

Ridder Hereford Ranch enjoyed one of the very best sales around the country this fall. This is one of the largest framed, quality set of bulls to be offered at auction anywhere. Included in the offering was the Ridder Carload from the 1981 National Western and many brothers to the champion bull of the Iowa and Kansas State Fairs raised by Ridder.

There were many repeat buyers on the seats with the bulk of the bulls going into commercial herds and all bulls going to new pastures on a real snappy auction.

—JAY PURCHASE

ROSS RANCH & LIVESTOCK
ANGUS BULL SALE
Jordan, Mont., Nov. 28

46 bulls $865

Auctioneer: Pat Goggins

Bulls: Taylor Creek Lad 0047, 3/20/80 by Big Dry Lad GV Gordon 7923; Kincaid Farms, Hardin, $1500. Taylor Creek Lad 0204, 3/6/80 by Ken Caryl Poundmaker 5797; Kincaid, $1500. Taylor Creek Lad 0091, 3/20/80 by Petrolia Bonanza A75; Charles Pluhar, Cohagen, $1350. Taylor Creek Lad 0198, 4/11/80 by Ken Caryl Poundmaker 5797; John Pluhar, Cohagen, $1200. Taylor Creek Lad 0068, 3/16/80 by Big Dry Marshall 5528; Leonard Roll, Miles City, $1100. And, Taylor Creek Lad 0046, 4/30/80 by Big Dry Lad GV Gordon 7923; John Pluhar, $1050.

This event did not draw a large crowd on a cold, snowy day at the Ross Ranch. The sale did sell some bulls however, and the persons who were interested were not difficult to do business with. There was not enough total buying interest to take home all of the bulls on offer; however, this local trade area has been under very dry conditions for two seasons.

This will change, it already looks a lot better than one year ago; and when conditions change the bull market will develop to the point that these bulls will all find new homes within the industry.

—RALPH HEINEMANN

RICE RANCHES 5TH
ANNUAL SALE
Harrison, Mont., Nov. 23

81 Angus bulls $1,510
9 bull calves 1,422
266 bred Angus heifers 664
24 bred Angus cows 590
9 QH Geldings 1,739

Auctioneer: Pat Goggins

Bulls: #20, 2/2/80; Andy Kelly, Cameron, $4000. #59, 2/26/80; Vujovich Ranches, Ennis, $3300. #73, 2/26/80; Kelly, $3100. #58, 2/3/80; Chas. Maloney, Wolf Creek, $2900. #51, 2/15/80; Vujovich, $2800. #95, 2/6/80; Maloney, $2700. #65, 2/6/80; Vujovich, $2600.

Bull Calves: #404, 2/8/81 by Mackshall Pride 5348 of BAR; Grimes Livestock, Avon, $4600. And, #1, 1/25/81 by Vermilion Revolution 7047; Kelly, $1600.

Bred Heifer: 10 head @ $75 each; Joe Carr, Carrington, N.D. 1 head @ $750. each; Jim Morton, Bozeman. 8 head @ $750 each; Carr. 14 head @ $725. each; Chester Schwend, Joliet. 20 head @ $680. each; Everitt Good, Livingston. 10 head @ $675. each; Frank Johnson, Ascotin, Wash. 1 head @ $660. each; Brooke Bros. Inc. Pony. 16 head @ $650. each; Brooke Bros. Inc. 30 head @ $650 each; Jerry Flege, Whitehall. And 26 head @ $650. each; Ed Kyle, Boulder.

CHARLES L. IODENCE
HEREFORDS
Hemingford, Neb., Nov. 23

2 herd bulls $15,100
8 bred heifers 1,175
118 mature cows 1,102

Auctioneer: Skinner Hardy
Sale Manager: United Livestock Brokers

Top bulls: SR Big Arthur M161, 1/11/78 by SR Big Arthur H201, Crago Hereford Ranch, Inc., Belle Fouche, S.D., ¾ interest, $20,000. Big Nebraskan 908, 3/10/79 by SR Big Arthur M197; Mike and Brenda Fosket, Alliance, $3700.

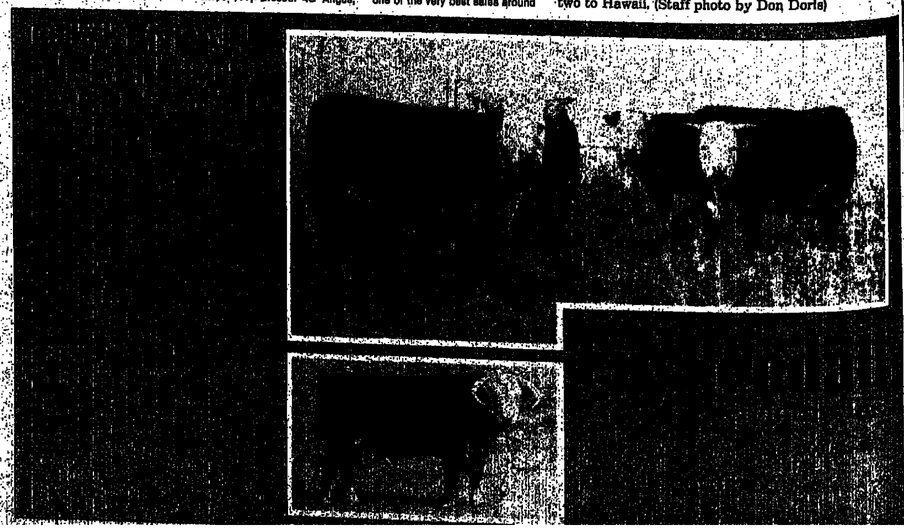
Top females: Ranger Lady 3/6/74 by Mainocks British 30C, bred to Stoney; Beartooth Ranch, Columbus, Mont., $2600. Ranger Lady 48, 3/2/74 by Mainocks British 30C, bred to Stoney; Alvin Kroeger, Cody, $2000. Nebr Lady 615, 3/12/76 by Nu Frontier bred to Stoney; Kroeger, $1950. Nebr Lady 553, 3/23/75 by Nu Frontier bred to Stoney; Kroeger, $1900. Nebr Lady 52, 3/2/75 by Nu Frontier bred to Stoney; Wishbone Herefords, Harrison, $1850.

This was one of the strongest bred female sales of 1981 playing host to buyers from six states in an active, fast-paced auction. The cows were presented in the ring with their 1981 spring calves at side, with the lodences retaining the calves. This most uniform performance cow herd featured the service of SR Big Arthur M161, "Stoney".

Volume buyers included Kroeger, Robert Hawthorne and Sons, Chadron and Albert M. McClay, Lucasville, Ohio.

—JERRY YORK

HAWAII BOUND—John and Betty Snyder (far left and far right), Valley Springs, Calif., had a drawing at their annual Hereford bull sale. Carl and Goenn Dell'Orto, Mokelumne Hill, were the winners and received a trip for two to Hawaii. (Staff photo by Don Doris)



Predator plan changes fail to meet expectation

(Continued from page 1)

the Midwest and East, and the livestock industry continues to lose hundreds of millions of dollars unnecessarily. Unfortunately, the coyote has nothing to fear by this new announcement.

The announcement at a Capitol Hill news conference by U.S. Fish and Wildlife's Director Robert A. Jantzen, stated that Interior had requested the Environmental Protection Agency the toxicant chemical compound 1080 for use in sheep collars, which are fitted on a sheep so that the animal biting the sheep's neck receives a lethal dose of the poison.

Jantzen also said that his agency was preparing an application to EPA for a limited experimental use permit to conduct field trials of 1080 and other delivery systems and was revising the policy on "denning" so that it might be used as a control method in restricted circumstances.

In addition, the Fish and Wildlife director said he plans to recommend that EPA modify 10 of the 26 existing restrictions on the "M-44," a baited, spring-activated device that kills coyotes.

Officials of the livestock industry are particularly distraught over the announcement because, even if fully implemented, the changes announced by the agency mean that the control program would revert to the 1979 protection level when controls were inadequate and livestock losses were high, Meike said.

Further research on 1080 is unnecessary, livestock officials contend, because there is sufficient research already available to support the safety and re-registration of Compound 1080. Livestock officials expected the Interior Department to rescind the 1972 Executive Order of President Nixon which banned the use of the toxicant on the public lands.

"Instead," Meike said, "we are now looking at at least another two years of delay while more unneeded research is conducted. In the meantime, more livestock operators will be forced out of business, consumer prices will rise for meat, and the public safety of citizens in areas of coyote predation will continue to remain in severe jeopardy."

"The ban on 1080 must be lifted immediately," Tye Moore, president of the Public Lands Council said. "The Department of the Interior must take its responsibility seriously and move quickly to put in place a program that will legitimately work, protect livestock and move quickly to put in place a program that will legitimately work, protect livestock, and end the horrible and uncontrolled reign of scavenging and dangerous predators," he said.

Senate postpones safety legislation

Joint Senate Agriculture Committee and Labor and Human Resource Committee hearings on pending food safety legislation have once again been postponed, this time until after the first of the year.

Senate Agriculture Committee Chairman Jesse Helms (R.-N.C.), said the extended House-Senate conference on the 1981 farm bill has precluded the committee's having sufficient time for reviewing the safety legislation. The hearings previously had been scheduled for Dec. 1-2.

"Have you lived here all your life?" the stranger asked the old farmer. "Not yet I ain't!"

OUTSTANDING SALE—Bill Lefty (left), auctioneer, talked with Bob Kunde and Miro Bronson, manager of Rock Acre Ranch, Nicasio, Calif., about this good sale held at the Kunde Hereford Ranch, Glen Ellen, Calif. (Staff photo by Don Doris)

EEC reform hinges on four key issues

(Continued from page 1)

agreement among member states, diplomatic sources said.

The sources said all except the Irish agree that EEC grain prices should be brought into line with prices in other major exporting countries. The French, however, insisted such a policy must follow imposition of strict measures to limit imports of grain substitutes. Other countries are willing to link gradual grain-price declines with gradual restrictions on these imports.

Thatcher said EEC foreign ministers would meet to resolve these issues within the next two months, if not before Christmas. Their solutions would have to be approved by heads of government.

These proposals were reportedly contained in the working document prepared by aides to the heads of government.

Campaign boosts sales

(Continued from page 1)

Minnesota Beef Council, reported that one chain in his city did *not* tie into the campaign with materials or ads of its own but did report volume data. That chain was the only one that reported no increase in volume. Every chain that tied into the campaign with posters, recipes and store ads showed volume increases.

The campaign was financed by the Beef Industry Council, the Nebraska Beef Industry Foundation and a dozen other beef councils across the country. This campaign will be the last one using the "Make Ends Meat with the Great Taste of Beef" theme that the beef industry has been using during 1981 Hartmann said.

"It also was the last campaign scheduled concentrating on just a few cities, rather than the nation as a whole," Hartmann said. "The 1982 campaign will be a radical departure from previous schedules, themes and spending levels. The beef industry has nothing like it before."

The just completed fall campaign ran from mid-September to mid-October, with information on sales activity collected before the campaign, during the campaign and after the campaign so as to make comparisons on the campaign's effects.

"The fall campaign has generated much positive consumer response," Jim Olson, Beef Industry Council promotion manager said. "The point-of-purchase materials coupled with the extensive television advertising seem to have helped stimulate demand, which is exactly what we were aiming for."

Olson said beef tonnage figures in each of the six cities are now being compared with tonnage figures in Indianapolis and St. Louis. These markets had been selected as control markets, with no out of the ordinary advertising going on, for comparison. Final results on the campaign should be available in a few weeks.

"The NBIF is very pleased with the preliminary results of the campaign," Hartmann said.

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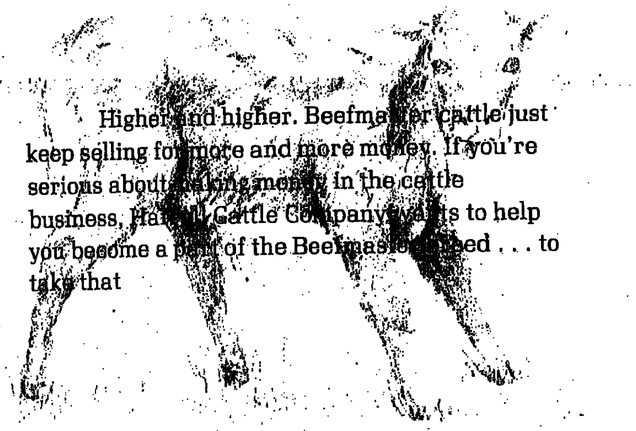

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Monday, January 11, 1982 at Harrell's Lake Ranch Headquarters — Gonzales, Texas, beginning at 12 Noon.

Harrell Cattle Company's Young Female Sale Featuring **250 Certified Beefmaster, Second Cross** and a selected group of **First Cross Females.**

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NCA asks USDA to revise American dietary guidelines

(Continued from page 1)

change and that there would be health risks to many persons if they were to alter their diets.

NCA's submission of the scientific citations to USDA followed previous contacts with the agency. NCA had voiced concern about the guidelines, and USDA had indicated that it would welcome additional information and views related to the guidelines.

Points made by NCA in its letter included:

• The alleged relationship between dietary cholesterol and heart disease is based on an unproven and controversial hypothesis. There still is no cause-and-effect evidence to indicate that a reduction in consumption of red meat and other animal products will improve health.

• Government should not try to give blanket dietary advice to all Americans. The so-called "prudent" diet is not without risk. The American Medical Assn. says that persons falling into risk categories on the basis of their blood lipid profiles should be given individual dietary advice.

• The American diet is not pathogenic (except that many persons eat too much). Health in the U.S. has continued to improve, and longevity has increased. This improvement has come at the same time that average per capita use of meat has increased.

• The recommendation to "avoid too much fat, saturated fat and cholesterol" (1) implies that a cause-and-effect relationship exists between dietary saturated fat and cholesterol and heart disease (although such relationship is not proven); (2) suggest that the government has accepted the controversial theory as fact; (3) conveys an unwarranted negative connotation about beef; (4) establishes national nutrition policy without proper input from the public or affected industries and without statutory authority; and (5)means that the federal government is making blanket dietary recommendations without a sound scientific basis.

USDA has said that it will continue distributing the Dietary Guidelines (for a fee), but it also has said that it will "review the guidelines periodically to make sure they are consistent with current knowledge."

NCA said it was submitting the letter and scientific citations in order to cite the increasing evidence that the diet hypothesis is not scientifically valid, show that the current guidelines are not "consistent with current knowledge," and demonstrate the need for USDA to review and revise the guidelines.

COWBELLES—Oregon State CowBelles recently elected officers for the upcoming year at the convention held in Portland in conjunction with Oregon Cattlemens Assn. annual meeting. Pictured are: Sue McNeely (left), treasurer; Jean Stubblefield, secretary; Coleen Ferns, 2nd vice president; Glenda Hudspeth, 2nd vice president; Janet Dumdi, 2nd vice president; Jeanie Singleton, 2nd vice president; Bernice McGee, president-elect; and Marilyn Johnson, president. (Staff photo by Martha Williams)

PRESIDENT—Sam Dement and wife, Dorothy, of Myrtle Point, Ore., paused fo a smile as Sam assumed his duties as president of the Oregon Cattlemens Assn. for the upcoming year. Sam was elected at OCA's 67th annual convention recently in Portland. (Staff photo by Martha Williams)

ROOF COATINGS

Old roofs of composition shingles and old cedar shingles can be extended many years. Anyone can apply by brush M.A. BLACK is a mineral asphalt that dries in 30 minutes. Being thin, it penetrates the cracks and can, by itself, stop most leaks. Not a tar. T.M. WHITE is a white coating developed especially to be brushed over the old roof. Either may be used without the other. Best recommendation is to use the M.A. BLACK be applied, then two coats of T.M. WHITE This is a permanent repair at a cost of less than a new roof. The white surface contributes much to cooling in summer. This is our 31st year. Write for our catalog. We ship same day order is received

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2821 Mays Ave. Box 7160 WT
Amarillo, Texas 79109
806/352-2761

Rocky Mountain
Santa Gertrudis Assn.

National Western Stock Show
Sat., Jan. 23 • 1:00 p.m. • Coliseum Auction Arena • Denver, Co.

Schedule

Jan. 20 & 21 — Cattle arrival
Jan. 22 8:30 — RMSGA Show, Stadium Arena
Jan. 22 5:30 p.m. — RMSGA Annual Meeting, Stockman's Club, Show Grounds
Jan. 22 7:30 p.m. — Invitational pre-sale dinner with reservations at Cherokee Ranch, Sedalia
Jan. 23 10 a.m. — RMSGA Sale, Livestock Auction Arena. Col. Walter Britton, Auctioneer.

This is a volume offering of outstanding Polled and Horned bulls selected for quality pairs and pres and open heifers. Show and sale entries from Arkansas, Arizona, California, Colorado, Minnesota, Mississippi, Montana, Nebraska, New Mexico, North Dakota, Oregon, Oklahoma and Texas.

For more information concerning entries in the show and sale, write or call Cherokee Ranch, Sedalia, Colorado 303/688-4900.

Special Stocker

COW SALE

Roswell, N.M. • Thursday, December 10 • 12 Noon

ROSWELL LIVESTOCK AUCTION

Expect To Sell 2000 Head

Featuring

300 fancy Brangus heifers.
800-900 lbs. bred to Brangus bull one of the nicest sets of Brangus heifers we have offered. Calfhood vaccinated.
200 good Brahman cross, 3 year old cows, 100 with calves at side, balance springer cows.
1000 coming 3 year old cows off one ranch bred to black bulls. Coming up with 2nd calves. Calfhood vacoinated. Cows are thin (big calves weaned off) but good quality. Approximately 65% are Brahman cross, 30% black white face, 5% white face.
A rare opportunity to purchase good, young 3-year-old cows.
63 3-year-old Hereford cow/calve pairs.
50 2nd calve cross breed springer cows, really nice.
80 young mixed breed cow/calf pairs.
45 fancy Hereford breed heifers bred to Red Angus bulls, start calving Feb. 1st, calve out in sixty days, weigh 830 lbs.
35 good Hereford and black white face springer heifers bred to black bulls, start calving Jan. 1st., weigh 725 to 750.
40 Brangus and crosbred springer heifers bred to black bulls heavy springers, weigh 750 lbs.
135 big Brangus cows, heavy springers, 6-8 year old cows.
8 registered Brangus cows from John Jones, Carlsbad, 7 years old.
4 registered Brangus heifers, 1 year old.
1 registered Brangus bull, 5 years old.
15 registered Hereford cows from Harvey Hereford Ranch, Cloudcroft, start calving Jan. 1st; calves are out of top herd bulls of Harvey Hereford Ranch 3-10 years old.
70 mostly Angus cow/calf pairs, running age.
45 2 year old Brangus bulls.
2 2 year old Longhorn bulls.

This will be the best selection of bred heifers and young cows we have offered in a special cow sale.

All cows will be pregnancy tested.
All cows and bulls brucellosis tested.

For further information, contact:
Roswell Livestock Auction Co.
505/622-5580

Nights:
DALE ROGERS
General Manager
505/623-7465

DICK IRWIN
Yard Manager
505/622-5580

DICK MOORE
Auctioneer
505/274-6268

Market Roundup:

Market falls slightly despite numbers

SLAUGHTER STEERS AND heifers registered modest losses in the holiday shortened week, according to the USDA's Livestock Market News Offices. Steers and heifers at Midwest terminals and country points closed steady to $1 lower with few heifers 25-75¢ higher. In the Central Plains trading steers and heifers were steady to 50¢ lower; Arizona and California steers finished steady to $1 lower with heifers not well tested. Idaho, Utah and the Northwest steers were generally steady to $1 lower, heifers mostly steady. Early week declines were largely offset in later trading, as salable numbers decreased and dressed trade stablized. Current feedlot conditions in many areas are also a contributing factor to price recovery.

AMARILLO STEERS MD. frame #1 300-400 lb. $70.50-73.50; 400-500 lb. $67-72; 500-600 lb. $65.50-69.50; 600-700 lb. $63-65.75; 700-800 lb. $62-65.75; 800-900 lb. $61-63.25. Heifers md. frame #1 400-500 lb. $56-59.50; 500-600 lb. $54-56; 600-700 lb. $54-56.50; 700-800 lb. $53-55.75. Oklahoma City steers md. frame #1 350-500 lb. $65.75-69.20; 500-600 lb. $64.50-67.90; 600-710 lb. $63-64.50. Heifers md. frame #1 325-400 lb. $57.50-58.90; 400-500 lb. $55.25-59; 600-650 lb. $53-53.80. Dodge City steers md. frame #1 600-700 lb. $63.20-65.30; 700-800 lb. $63.20-64.90. Heifers md. frame #1 400-500 lb. $56-58.75; 600-700 lb. $55.90-57.80. Iowa steers md. frame #1 337-400 lb. $64-67.50; 400-500 lb. $62-68; 500-600 lb. $61.75-66.50; 700-800 lb. $62-64.75; 800-900 lb. $58-64.50. Heifers md. frame #1 200-400 lb. $52.75-62; 400-500 lb. $52.50-59; 700-800 lb. $57.50-58.20. Colorado steers md. frame #1 300-400 lb. $68-74; 400-500 lb. $64-72.50; 500-600 lb. $63.50-69; 600-700 lb. $64-66.50; 700-850 lb. $60.50-64.25. Heifers md. frame # 1 275-400 lb. $59.50-66.75; 400-500 lb. $57-62.50; 500-700 lb. $55-58.50.

WYOMING, WESTERN NEBRASKA and southwestern South Dakota steers md. frame #1 275-400 lb. $70-76; 400-500 lb. $65-71; 500-600 lb. $64-68; 600-700 lb. $63.50-67.50; 700-750 lb. $62.25-64.60; 825-875 lb. $61.50-63.25; 900-1000 lb. $59-59.60. Heifers md. frame #1 250-400 lb. $58.75-63.50; 400-500 lb. $57-60; 500-600 lb. $56.75-59.60; 600-700 lb. $57.50-59.30; 700-850 lb. $56.10-57.80; 900-925 lb. $56.40-57.50. Montana steers md. frame #1 450-550 lb. $62-66; 550-750 lb. $61-63.50; 750-900. lb. $60-62. Heifers md. frame #1 425-525 lb. $55-56; 500-725 lb. $52-54.50. California steers md. frame#1 500-525 lb. $62-62.75; 625-750 lb. $60-62; 750-875 lb. $58-60. Heifers md. frame #1 450-475 lb. $52-53; 575-750 lb. $51-54. Washington, Oregon, and Idaho steers md. frame #1 425 lb. $65; 475-550 lb. $62-64; 725-850 lb. $60-62. Heifers md. frame #1 400-500 lb. $51-52; 700 lb. $53.50; 825 lb. $54.

ARIZONA SLAUGHTER STEERS good with end choice and mixed good and choice 2-3 950-1075 lb. $66-67; good 2-3 Holsteins 1075-1100 lb. $62; good with end choice 2-3 1150 lb. $65. Heifers good with end choice 2-3 875-950 lb. $62. Colorado steers choice 2-4 1000-1275 lb. $62.50-68.85; mostly choice Holsteins 2-3 1250-1300 lb. $57.50-58. Heifers mostly choice 2-4 925-1050 lb. $60-62; choice 2-3 1100 lb. $62; mixed good and choice with comm. 950 lb. $58. Southern California slaughter steers mixed good and choice 2-3 1025 lb. $67.50; choice 2-3 950-1150 lb. $66-67; good with end choice 1-3 Holsteins 1050-1100 lb. $63.50-64; standard and good 1-2 1000 lb. $63. No heifers. New Mexico slaughter steers mostly choice 1100 lb. 2-4 $63.50; mixed good and choice 1050-1075 lb. $63. Heifers mostly choice 925-950 lb. 2-3 $61.50-61.75; mixed good and choice 900 lb. $61.50. Eastern Kansas slaughter steers choice 2-4 1000-1325 lb. $62-62.75. Heifers choice 2-4 945-1025 lb. $60-61; few choice with end comm. and good heifers and heiferettes 1000 lb. $59.

WYOMING, WESTERN NEBRASKA, and southwestern South Dakota slaughter steers choice 2-4 1050-1225 lb. $63-63.50; mixed good and choice Holsteins 1275 lb. $58.50. Heifers choice 2-4 950-1025 lb. $61-61.50; choice with end comm. and good heifers with heiferettes 1000-1025 lb. $60.25-61. Western Kansas slaughter steers choice and good to mostly choice 2-3 1050-1200 lb. $60.50-63. Heifers choice and good to mostly choice 2-3 950-1075 lb. $59.75-61.50. Sioux Falls feeder pigs US 1-2 30-40. lb. $27-35.50; 40-50 lb. $34.50-39.50; 50-60 lb. $39-44; 60-70 lb. $43-48; 70-100 lb. $45.50-52.50.

LOOKING AT THE CATTLE futures picture, a strong packer demand for a large weekend kill is expected to firm cash cattle prices, with futures following the trend. However, ideas about a backup of cattle because of a short kill week, plus the competitive poultry supply situation could blunt major advances in cattle futures in the long run. Nearby December cattle hosted a net 25 point decline from weeks beginning to close, setting new contract lows in recent months. While cattle futures posted closing gains early in the week, much of the support appeared to be predicted on early sharp gains in pork complex futures and technical buying off new contract lows. The current alignment of cash and futures prices suggest that December futures will not move dramatically Tuesday, which is the first delivery day against that contract.

—ALEX MOSTROUS

CENTRAL AUCTION ROUNDUP

(Reports as quoted by markets)

CATTLE

TORRINGTON LIVESTOCK COMM. CO.
Torrington, Wyo.
Nov. 25 & 27

6,367 head received: Feeder steers, choice: 300-400 lb. $68—77.50; 400-500 lb. $66-72; 500-600 lb. $64-68; 600-700 lb. $63-65. Feeder heifers, choice: 300-400 lb. $58-68; 400-500 lb. $57-61; 500-600 lb. $57-60; 600-700 lb. $56-60. Slaughter cows, ut. and comm. $36-43. Slaughter bulls, YG 1 $45-51.

AMARILLO LIVESTOCK AUCTION
Amarillo, Texas, Dec. 1

4,821 head received: Feeder steers: md. frame 1, 200-300 lb. $70-75.25; 300-400 lb. $69.50-73; 400-500 lb. $67.25-70; 500-600 lb. $64.50-67; 600-800 lb. $62-64.50; 800-900 lb. $61.25-63.25. Md. lg. frame 1-2, 300-400 lb. $65.25-69.50; 400-500 lb. $62-66.50; 500-600 lb. $62-64.75; 600-700 lb. $60-62.25; 700-800 lb. $57.50-61.50; 800-900 lb. $56-60. Feeder cutting bulls md. frame 1-2; 425-525 lb. $58-59.50; 575-750 lb. $53-53.75. Feeder heifers: md. frame 1, 300-400 lb. $57.50-61; 400-500 lb. $56.25-59; 500-600 lb. $55-58; 650-725 lb. $58.25-58.90; 000-700 lb. $54.50-57.50. Md. lg. frame 1-2, 300-500 lb. $52-56, 600-800 lb. $49-54. Slaughter cows: ut 2-3, $36-38.25, high dressing $39.75; cutter and low ut. 1-2, $33.50-35.50. Stocker feeder cows: md. frame 1-2, low middle agnd 850-950 lb. $38.50-39.

McKINLEY-WINTER FEEDER CATTLE AUCTION
Dodge City, Kan., Nov. 27

3,400 head received: Feeder steers, md. frame 1, 600-700 lb. $63.20-65.30; 700-800 lb. $63.20-64.90; fleshy 600-750 lb. $61.60-62.80. Feeder heifers: md. frame 1, 400-500 lb. $58-58.75; 600-700 lb. $55.90-57.80; couple packages 700-800 lb. $56-57.50. Slaughter cows: ut. 1-2, $37-39.50; cutter and low ut. $34.50-37.75. Slaughter bulls: YG 1-2, 950-1175 lb. $47-50.50.

EMPORIA LIVESTOCK SALES CO., INC.
Emporia, Kan., Nov. 27

2,263 head received: Feeder steers: choice 250-500 lb. $55-70, 500-650 lb. $61-64; 650-850 lb. $62-63; 850-1100 lb. $62-63. Common steers 250-500 lb. $60-62; 500-650 lb. $60-61; 650-850 lb. $59-60; 850-1100 lb. $58-60. Feeder heifers: choice 250-450 lb. $53-57; 450-650 lb. $55-58; 650-800 lb. $55-57. Common heifers 250-450 lb. $49-51; 450-650 lb. $50-52; 650-800 lb. $51-53. Slaughter cows: ut. $35-38; comm. $36-38; canner and cutter $32-35. Slaughter bulls: ut. $44-47; cutter $40-42.' Stocker cows $45-48; cow/calf pairs $500-575. Stocker bulls no. $45-53.75. Stocker cows: md. frame 1, middle to old age springer cows $320-350.

LIVESTOCK EXCHANGE, INC.
Brush, Colo., Nov. 27

1,224 head received: Feeder steers, choice 250 lb. $05.50; 300-400 lb. $68.50-64.25; 400-500 lb. $70-62.25; 500-600 lb. $68.50-62.50; 766 lb. $62.90; 830 lb. $62 60; 1018 lb. $59.90 Feeder heifers, choice 300-400 lb. $58-57; 400-500 lb. $57.25-56.25; 500-600 lb. $56-55.50; 600-700 lb. $55-55.50; 758 lb. $57.50; 904 lb. $55.25. Slaughter cows: ut. and comm. $39-34; canner and cutter $36-33.50.

CLOVIS LIVESTOCK MARKET, INC.
Clovis, N.M., Nov. 25

1,027 head received: Feeder steers: md. frame 1 325-400 lb. $67.40-71.75; 521 lb. $63.50. Lg. frame 2, Holsteins 595 lb. $50.25. Feeder heifers: md. frame 1, 325-425 lb. $57-62; 529 lb. $56.50. Slaughter cows: ut. and comm. 2-4 $36-40; cutter $31.20-$36.50. Slaughter bulls: YG 1-2, 1135-1775 lb. $56.50, 700 1000 lb. $52.54.

EL PASO LIVESTOCK AUCTION
El Paso, Texas, Nov. 24

971 head received: Feeder steers, choice 250 400 lb. $65-75; 450-800 lb. $57.50-64; crossbred 250 400 lb. $65-75; good to md. 450 800 lb. $55-60. Feeder heifers: choice 250-400 lb. $55-60; 450-800 lb. $52.50-55; crossbred 250-400 lb. $55-60; gd. to md. 450-800 lb. $47.50-52. Slaughter cows: ut. and comm. $38-43; canner and cutter $32.50-35. Slaughter bulls: ut. and comm. $42.50-52. Stocker cows $32.50-42.50 per pair, cow/calf pairs $400-550. Stocker bulls $42.50-52.

—Compiled by PATTY MAHER

Auction Results

IMIG HEREFORDS
Thedford, Neb., Oct. 26

40 bulls.....$1628

Auctioneer: Dick Kane

Tops: IH L1 Domino 060, 2/24/80 by CH Domino 359; Burt Straka, Steward, Neb., $5000. IH L1 Domino 0101, 3/14/80 by CH Domino 359; Lonnie Franssen, Mells, $3550. IH L1 Domino 037, 2/17/80 by CH Domino 359; Gene Sledge, Midland, Texas, $3500. IH L1 Domino 0129, 3/26/80 by PW M L1 Domino B6476; Don Ormesher, Valentine, $3500. IH L1 Domino 032, 2/14/80 by CH Domino 359; Gene Sledge, $3100. IH L1 Domino 026, 2/13/80 by CH Domino 359, Charles Munn, Mullen, $2700. GG L1 Domino 9028, 3/8/79 by CL 1 Domino 477; Charles Munn, $2500.

Roger Imig and family drew a beautiful day for their fall bull sale. The crowd was presented a big stout growthy set of bulls many were sons of "359." Several of the buyers were repeat customers and took more than one bull.

—JAY PURCHASE

MIDDLE PARK HEREFORD ASSN.
Kremmling, Colo., Nov. 21

42 bulls.....$1,088

Auctioneer: Jim Wingate

Tops. Champion: Tarrington T32, 4/15/80 by Tarrington BA 7020; Laura Lee Walton, Walden to Grady and Gail Colbraith, Kremmling, $3600. Tarrington T51, 4/25/80 by Tarrington BA 7020; Marvin and Marlen Walton, Walden to Dave Wattenburg, Walden, $1900. Reserve: 4T Mountain Mark 077, 5/5/80 by TT Mark Arthur 6104T; Michael and Belinda Tipton, Walden, to Hank Kessler, Montrose, $1750. 4T Mountain Mark 082, 5/18/80 by TT Mark Arthur 6104T; Tipton to Duane Acord, Yampa, $1725. Tarrington T34, 4/15/80 by Tarrington BA 7020; Walton to Roger Pilgrim, Saggs, Wyo., $1600. 4T Mountain Mark 065, 4/30/80 by TT Mark Arthur 6104T; Tipton to Pilgrim, $1425. CH Advance M 004, 3/20/80 by RR Amisch 8112; Richard and Marilyn Curry, Kremmling to Tom Hill, Kremmling, $1400. CH Mischief 060, 5/7/80 by BH Mischief 407; Curry to Pilgrim, $1200. 4T Mountain Mark 054, 4/18/80 by TT Mark Arthur 6104T. Tipton to Acord, $1200. HHR Mischief Lad 141, 4/18/80 by BH Mischief 669; Hammons Hereford Ranch, Walden, to Richard Cattle Co., Kremmling, $1150. CH Advance M 014, 4/9/80 by RR Amisch 8112; Curry to Hill, $1125. 4E Mischief 006, 4/18/80 by BH Mischief 390; Blaine Evans, Walden, to Bill Knox, Walden, $1100. LHR Mischief 254, 3/21/80 by SH Mischief 406; Lawson Hereford Ranch, Granby, to Hill, $1100. SH Brite Image 455, 3/18/80 by Brilmer AGA 840; Spangler Herefords, Collbran to Bill Thompson, Kremmling, $1100. OHR L1 Sir Dom 80, 4/18/80 by T4 L1 Domino E107; Open Hearth Hereford Ranch, Pueblo to Slate River Ranch, Dillon, $1050.

This was one of the best sets of bulls in recent years at this well known consignment sale; however, demand was not as strong on the back end of the sale as it was on the front end and consequently not all the bulls consigned found new homes. This year's show was judged by Al Denham, superintendent of the San Juan Basin Research Center, Hesperus, Colo. and Denham commented on the quality of the bulls in this sale and show. The buying crowd was for the most part a local one and a large percentage of those in attendance were repeat customers of this sale.

After the Champion and Reserve bull had been sold, a heifer donated by Mike and Belinda Tipton was sold with the proceeds going to the Jackson County 4-H Club, the Grand County 4H Club and the Middle Park Hereford Assn. The heifer sold for $825 and went to Tom Hill, Kremmling.

—JERRY YORK

BARBER RANCH PRODUCTION SALE
Channing, Texas, Nov. 13

70 lots.....$2,016

Auctioneer: Stanley Stout

Top bulls: BR L1 Domino 0111, 8/27/80 by Advance L1 Dom 6239; Norman Krieg and Sons Herefords, Eden, $10,000. BR L1 Domino 0094, 8/18/80 by Advance L1 Dom 6239; Double H Ranch, Garnett, Kan., $5000. BR L1 Domino 0049, 3/20/80 by Advance L1 Dom 6239; Whitey Burns, Hotchkiss, Colo., $4900. BR L1 Advance 0036, 3/18/80 by BR L1 Advance 7726; Weldon Davis and Bons, Coleman, $4700. BR L1 Domino 0100, 8/17/80 by Advance L1 Dom 6239; Ed Cumble, Bronco, $4400. BR L1 Advance 0058, 5/3/80 by H14 Advance 0756; Jerry Dillard, Ringling, Okla., $4100. BR L1 Advance 0036, 3/13/80 by HH Advance 0766; Denny Foster, Panhandle, $3700. BR L1 Domino 0012, 1/22/80 by WCF L1 Domino 6313; Don Vance, Panhandle, $3600. BR L1 Domino 0019, 2/7/80 by WCF L1 Domino 6313; Eddie Schumacher, Cuero, N.M., $3500. BR L1 Domino 0021, 2/9/80 by WCF L1 Domino 6313; Bravo Cattle Co., Amarillo, $3300.

Dale and Mary Barber are young Hereford breeders who have built a reputation herd in the Texas Panhandle. Two senior herd sires, "Clown" and "Hatchet" are nationally recognized as herd changers and their get was sought after in this sale.

The Barber breeding program produced a high quality set of bulls for this sale. The numerous repeat customers in attendance were testimony to the money making ability of the Barber cattle.

—BILL FRYE

Kershaw & Sons
Commercial Cattle Feeders
Charles Kershaw • Dick Kershaw
P.O. Box 75 • 714/344-3740
BRAWLEY, CALIF. 92227

Auction

10:00 A.M., WEDNESDAY, DECEMBER 9, 1981
10 miles north of Roswell, New Mexico, on U.S. Highway 285.

REAL ESTATE—BEING OFFERED AT PUBLIC AUCTION BEING SOLD SUBJECT TO THE CONFIRMATION OF THE SELLER
For additional information regarding the Real Estate contact Homestead Realty, Roswell, New Mexico at 505/623-8440

Tract 1: Approximately 10 miles north of Roswell, N.M., on Hwy. 285 and 2 miles east on County Road. 160 acres, more or less. 3 side sell sprinklers (1 new, 2 like new). 1 small tenant house, mostly fenced. 2 outbuildings. 117.7 acres water rights in existing aquifer

Terms: Seller will take 29% down and carry balance on contract. Mortgage to H.B. Hatch, $15,000 @ 7½% payable @ $2,160 P & I. Mortgage to FmHA assumable by Qualified FmHA borrower, approximately 36 yrs. $68,000 balance 5½%. Non-Qualified FmHA borrower assumable at 10 yrs. 10% must be paid down to FmHA. Rate approximately 13¼% to be determined at time of closing + PVAGO balance at 3½% interest. Prospective purchasers should contact Farmers Home Administration, Roswell, N.M., prior to sale.

Tract 2: Approximately 235 acres adjoining Tract 1. 135.6 acres, water rights. 3 bedroom, 1½ bath, 2 outbuildings.

Terms: 29% down and carry balance on contract. Seller bought on contract, approximately $85,000 balance, 10 yr. amortization with 4 yrs. and balance due 5th yr. Semi annual payments of $7,700.00 due February 1 & August 1. No pre-payment penalty.

Tract 3: Approximately 40 acres. No water rights, fenced. ¼ mile off Hwy. 285, no frontage.

Terms: 29% down, balance amortized over 10 yrs. , balloon in 5 yrs. No pre-payment penalty. Interest at FLBA average for yr.

Tract 4: Approximately 160 acres with 61.5 acres Artesian water rights, approximately 61.5 acres in alfalfa and pivot, all under sprinkler system. Located in Hwy. 285, 10 miles north of Roswell with Hwy. frontage. Good location for petroleum well service operation. Adjacent to Tract 3 & 5.

Terms: 29% down, balance amortized over 10 yrs., balloon in 5 yrs. No pre-payment penalty. Interest at FLBA average for yr. + assume PVAGO balance at 3½% interest.

Trace 5: Approximately 50 acres with 1876 sq. ft. home. 4 bedroom, 2 baths. 4 horses, working corrals, fenced, domestic well with pressure-system. Hwy. frontage, private telephone line available, adjacent to Tracts 3 & 5.

Terms: 29% down, balance amortized over 10 yrs., balloon in 5 yrs. No pre-payment penalty. Interest at FLBA average for yr. + assume approximately balance $28,000 at 3½% to Pioneer Savings & Trust. (Present PITI $465/month).

Comments: These parcels would make an ideal livestock farm with a combination of irrigated and native pasture. The parcels adjacent of Hwy. 285 would be excellent for an oil well service company. All deeded land. These parcels will be offered individually, and as a unit. Real Estate is being offered subject to the confirmation of the seller. Seller will liquidate these in order to move operation to Nevada

REAL ESTATE BUYERS MUST DEPOSIT 10% OF PURCHASE PRICE IN CERTIFIED FUNDS OR CASH ON DAY OF SALE
ABSOLUTE AUCTION. NO MINIMUMS AND NO RESERVATIONS ON EQUIPMENT TO BE SOLD

FEED INVENTORY

350 Tons Baled Sweet Sorghum with Grain Heads
216 Tons Chopped Oat Hay
200 Round Bales of Grass Hay
1000 Pounds Alkota Seed

MACHINERY & LIVESTOCK EQUIPMENT

1982 White Freightliner COE Tractor recent overhaul
1978 F-250 Ford Pickup (Genie)
1971 Ford Econoline Van
Ford 3000 Diesel Tractor with Cab
3N Ditchers
John Deere 10 ft. Offset Disc
2 Point John Deere Blade
Minneapolis Moline Tractor
40 ft. American Sheep Pot
Fits Ford Motor—Custom Made
16 ft. Stock Trailer
Aluminum Stock Racks for Pickup
Single Axle Utility Trailer
Railroad Ties
Steel Posts
Pipe
Water Tank on Trailer
Metal Feed Troughs
Irrigation Tubes, etc.
Shakers
1982 Dodge 5th Wheel Tractor, 5×2, V-8, Good condition
Four pickups, some run, some don't
International No. 314, 3 Bottom Spinner Plow
Two Furrow Pleasure Grain Drill
2 Point 5 Shank Chisel
Sunrise Feed Grinder
International Model 90 Shredder
Loading Chute On Trailer
Two Horse Trailer
Four Wheel Farm Wagon w/ grain sides, with metal floor
Wire Cradle for Sheep
100 Rolls Hog Wire
Metal Posts
Sunrise Large Wood Self Feeders for Sheep
Metal Sheep Feeders
35 ft. Water Tanker Trailer
Miscellaneous Fencing
Many Other Miscellaneous Items

We will sell the machinery and livestock handling equipment along with the feed inventory beginning at 10:00 A.M. at the farm located 10 miles north of Roswell, N.M. on Hwy. 285. Real Estate will sell at 1:00 P.M. beginning with parcels 3, 4 and 5. We will then move to the property located 2 miles east and offer parcels 1 & 2.

Charles F. Dickerson, Inc.
AUCTIONEERS
P.O. BOX 161 • FAIRACRES, NEW MEXICO 88033-0161 • 505/526-1106

TERMS: CASH ON DAY OF SALE. Cashier's checks accepted, personal or company checks honored only with a current letter of credit guaranteeing payment from bank. Absolutely No Drafts!

WLJ CLASSIFIED CORRAL

REACH over 98,000 readers!

CLASSIFIED CORRAL® Gets RESULTS.

ADVERTISING RATES

BY THE WORD: 55 cents per insertion with a 10% discount if ad is ordered for 3 times; 15% discount if ad is ordered for 6 times. Include name and address in word count. Count as one word each initial, abbreviation, whole number and phone number; hyphenated words as two. Minimum charge of $7.70

BY THE INCH: $23.00 per column inch per insertion with a 10% discount if ad is ordered for 3 times; 15% discount if ad is ordered for 6 times.

2% CASH DISCOUNT if paid in advance.

MINI AD DISPLAY (MAD) RATES: $1.00 more per insertion for having a bold face head and your telephone numbers set in bold face type. Word ads only.

CONDITIONS

BLACK and WHITE ads only. No photographs or reverses.

EMPLOYMENT WANTED ADS must be paid in advance.

DEADLINE: 4:00 p.m. Tuesday for issue mailed Friday and dated the following Monday.

LIABILITY: Advertiser is liable for content of advertisement and any claims arising therefrom made against the publication. Publisher is not responsible for errors in printed copy. Publisher reserves the right to refuse any advertising not considered in keeping with the publication's standards.

COMMISSIONS: Classified advertising is NOT agency commissionable.

WESTERN LIVESTOCK JOURNAL

Gary Hagar, Classified Ad Mgr. — 4th Floor, Livestock Exchange Bldg., Denver, CO 80216

Call Today...

303/623-2800

Ext. 21 or 22

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J. William Murphy & Associates
Consulting Appraisers
Farm Specialists
Orchards • Farms • Ranches
Call Collect (714)626-5517
4625 Riverside Dr., Chino, CA 91710

Business Investments 11

MOUNTAIN LOG with adjacent hookup and showing a high gross, includes log cabins, living quarters, cafe, dining, liquor license and lodge, and snowmobile rental. Along busy highway near Yellowstone. Asking $1 million with terms. Contact McCluskey & Associates, Box 977, Bozeman, MT 59715. Phone: 406/585-2230.

$50 MAD
MAD details can be found above in the Classifieds under Appraisers.

Employment Wanted 22

JOB wanted: Married cowboy, no children. Write Ad Dept. 645, c/o WLJ.

EXPERIENCED cowman/horseman, central, northern California. Self employed 15 years. Ranch, Construction business. 503/826-4316.

COWBOY, 38, single, veteran. Need riding job on cow, yearling or horse outfit. References. Want permanent situation. 307/789-5334.

COWBOY AND cowman, lifetime, 35 years old, experience with cows, steers and horses, married, references. Will relocate. P.O. Box 5538, Salinas, CA 93915.

RANCH MANAGER, married with family, college Animal Science degree, 5 years of practical experience. Desires work on cow/calf and/or horse operation. Prefer mountain area. Call or write: Fletcher Fuhrman, Rt. 2, Princeton, MO 64673. 816/748-4477.

Corning, California: 80 Acres alfalfa, district water, fenced, 3 & 2 home, big metal barn $250,000. some terms.
RAY COX, Ranch Realtor
916/833-5560, "Anytime"

Farms, Ranch Appraisal/Management 25

WILLIAM KNIPE & ASSOCIATES
Review Appraisers
Consultants at real estate.
Bill Knipe, AFLM/CRA/SCV/MBA
Suite 204, Imperial Plaza
200 North 3rd Street
Boise, ID 83702
DIAL: 208/345-3163

PACIFIC Farms, Ranches 26A

160 ACRE farm: 2,700 foot home. Center pivot, irrigated. $400,000. Route 1, Box 63A, Bonanza, OR 97623. PHONE: 503/545-6739.

GOOD INVESTMENT, 2,215 acres, 1,200 tillable, balance pasture, 2 wells, new mobile home. $243 an acre, consider lease for cash to assume long term loan at 9½%. 360-acres winter barley included. 503/676-9633.

WHEN CONSIDERING selling or exchanging your ranch in central or northern California, contact: Chester A. Mallory, Century 21, Cloverland Realty Co., Inc., 389 W. F St., Oakdale, CA 95361. Phone: 209/847-1731.

GILROY, CALIFORNIA
ROW CROP RANCH: 309 acres, level, row crop land under Williamson Act, 1,500 GPM well. Also ideal for wet pasture and alfalfa. No improvements. Price: $1,004,250. Seller will finance. Call: Quay House, Red Carpet Realtors, 4520 Roop Road, Gilroy, CA 95020. 408/842-5127.

SACRAMENTO RIVER
237 Acres with parklike river frontage. Fantastic steelhead and salmon fishing. Abundant bird hunting. Views of Mt. Shasta and Mt. Lassen. Prestigious site for purebred horse or cattle ranch. $398,500 with assumable financing.
WESTOVER LAND AND INVESTMENT CO
280 Hemstead
Redding, CA 96002
PHONE: 916/244-3011
Res: 916/365-4343

PACIFIC Farms, Ranches 26A

PLUMES COUNTY, 150 ACRES, close to Greenville. Nice 2 bedroom house. Mostly irrigated from 2 creeks, 1 well. $350,000. CALL: 916/527-0684.

FARMLAND
Ranches, buying or selling. Call: 916/334-7654, Carol Jones, Broker, P.O. Box 41814, Sacramento, CA 95841. VALLEY AGRI-LAND

271 ACRES rolling grass land, eastern San Joaquin County. Could be developed into irrigated pasture. Asking $400,000. Submit terms. Contact: Luke Estes, The Hobin Co., 209/951-4696.

OAKDALE, CALIFORNIA
HORSE/COW RANCH: 245 acres wet and dry pastures. Hay, horse and cattle barns, race track, corrals, plus 2 houses, O.U.D. water. Price: $885,000. Sellers will finance. QUAY HOUSE, owner/agent, 4520 Roop Road, Gilroy, CA 95020. 408/842-5127.

240 ACRES MERCED, CA.
Permanent pasture and cropland. Leveled and pipelined. Employee's house, barns, cable corrals. $725,000, $75,000 down, Owner financed. 209/224-0318.

CENTRAL OREGON RANCH
15 miles east of Bend, 3,677 deeded, 550 irrigated. 67,000 acre BLM and forest service range. 4,064 animal unit months and room to expand. This beautiful parcel offered at $2,250,000 by Manzanita Properties.
MANZANITA PROPERTIES
230 Southeast 3rd
Bend, OR 97702
503/389-0200

CALIFORNIA GRASSLAND
7,000 Acres: Glenn County, on paved road, 15 miles west of Highway 18. Crossfenced into 11 fields. Corrals, chutes, scales, etc. Abundant stock water. Foothill country, open to oak dotted. 500 acres farmable, no brush, roads throughout. $400 per acre. Terms.
RUSSELL SMITH, Broker
1810 Silverado Trail
Napa, CA 94558
PHONE: 707/255-8773

ONE OF AMERICA'S FINEST RANCHES
690,000 ACRES, MORE OR LESS
Located in south central Oregon in a scenic valley. Total beef production estimated at 12,000-plus A.U. Over 97,000 deeded acres with approximately 20,000 irrigated or sub-irrigated from creeks. Possibility of further development. Ranch and BLM rights all contiguous. Several sets of improvements. Flexible operation that can "warm up" the calves from ranch raised feed. Machinery, equipment and vehicles included. Priced at $17,500,000 with terms. Cattle and feed at market price. Inspection of ranch by appointment only to qualified buyers.
BAKE YOUNG REALTY
P.O. Box 9857
Nampa, Idaho 83651
PHONE: 208/466-3624, evenings 466-4420
STEPHENS REALTORS
1850 Oriental
Newman, California 95360
PHONE: 209/862-2051, evenings 862-3416

PACIFIC Farms, Ranches 26A

OREGON RANCH
Cowboy outfit that works.
$70 Per Acre

- DEEDED: 19,000 Acres, all in 1 block.
- WATER: Best source from Big Deschutes River and year around creeks, all free.
- CLIMATE: Very mild winters, cattle run out year around, no putting up hay.
- OPERATION: All you need to run this ranch is saddle horses, cowboys, a pick-up and a gooseneck trailer. Ranch operates for $25,000 a year including taxes, labor, fuel, staples and wire
- IMPROVEMENTS: Modern 2,400 sq. ft. home, 3 bedroom, basement and fireplace.
- SCHOOLS: 8½ miles to good grade and high schools.
- CAPACITY: Ran 2,900 yearlings in 1980. Can run 500 pair year around.
- RECREATION: Elk, deer, trout, all on ranch.
- PRICE: $1,350,000 (approximately $70 per acre). Terms to qualified buyer.

This is a ranchers kind of ranch where you can control expenses and see the light at the end of the tunnel. Don't wait too long on this one!

CENTRAL OREGON CATTLE RANCH
Bend, Oregon

- DEEDED: Approximately 4,700 acres.
- IRRIGATED: 300 acres plus.
- WATER: Excellent supply, main canal from Deschutes River flows through ranch.
- PERMITS: Private permits on 20,000 acres, top quality grass.
- IMPROVEMENTS: 2, excellent homes, 1 over 4,000 ft.
- CORRAL/FEEDLOT: 600 head feedlot.
- SCHOOLS: Best school facilities, all sports, high scholastics. Bus to door.
- CAPACITY: 500 pair year around.
- HUNTING AND FISHING: Trout, birds, mule deer in abundance.
- PRICE: $1,500,000. Terms to qualified buyers.

CENTRAL OREGON PUREBRED CATTLE RANCH
Attractive purebred ranch, mild climate, best location.
Willowdale, Oregon

- DEEDED: Approximately 1,360 acres.
- IRRIGATED: 180 acres, approximately 100 acres dry farm, 160 crested wheat seeding.
- WATER: Free water year around creek 1879 rights.
- IMPROVEMENTS: Attractive, 3 bedroom, 2 fireplace home, nice setting on high knoll surrounded by trees at foot of mountain.
- BARN: Large barn, corrals, pens. Good fencing.
- SCHOOLS: Good schools, bus to door.
- CAPACITY: Running 100 pair purebreds, can be increased.
- HUNTING AND FISHING: Trout, birds, mule deer on ranch.
- PRICE: $495,000. Terms to qualified buyer.

Call or Write: DICK ELLIOTT
ARNIE SWARENS TOWN & COUNTRY REALTY
P.O. Box 587 • Bend, Oregon 97701
PH: 503/382-3333 • 503/382-3672 Eves.
ARNIE SWARENS TOWN & COUNTRY REALTY

CENTRAL OREGON CATTLE RANCH
Approximately 6,000 acres plus 200 head. Forest permit. Rated at 350 to 400 A.U.'s. $575,000.
Call: HUGH McNAMER
McNAMER LAND COMPANY
Ranch Brokers
503/963-8800

SAN BENITO AND FRESNO COUNTIES
8340 Acres: Strong feed, open, rolling country, approximately 2,000 acres FIAT, good stock water, fenced, corrals. $325 per acre
229 Acres: Near town, irrigated. $3,050 per acre.
316 Acres: Row crop, plenty of water. $5,000 per acre.
Ask for Al at:
Al Pivetti Real Estate, Inc.
Hollister, California 95023
408/637-5588

Rice Land: 960 Acres. District Water. Laser finished. Straight checks. Buildings. The most beautiful rice land acreage available. Turnkey operation. $4,000,000, terms.
500 Acres: 360 Acres irrigated. Center pivot with quarter mile wheel lines. Some hilly ground. Fertile soil suitable for many crops. Vineyard, trees, alfalfa or livestock. Currently in sugar beets and beans. $2,000 per acre.
160 Acres: Buildings, Fenced. Mostly level. Permanent pasture or rice ground. $350,000.
These and other properties—farm land, ranches—well priced.
CALL: 916/334-7654
Carol Jones, Broker
VALLEY AGRI-LAND
P.O. Box 41814, Sacramento, CA 95841

DAIRY
In the Rogue River Valley near Medford, Oregon
92 Acres, 90 acres irrigated. Taxes and irrigation, $4,300 yearly. Land lays level, easy to work. Alfalfa hay in abundance. Average rain, 23 inches. Never failed to have plenty of irrigation water. 6 stanchion herringbone milk barn. This dairy has earned a trophy for milk quality. 850 ton bunker silo, 2 hay barns, loafing barn with 110 individual free stalls. 4 bedroom, split level home, full basement and inground pool. Older 2 story home, much more. $450,000. 85 good cows plus quota available.

OLD DAIRY BEAUTIFUL SETTING
Stock cow ranch, under light fences, most outside fences, and cross fences are new woven wire with barb wire on top. Corner posts and new corrals are Yew wood, making this the best fenced ranch you will find, which is very important if you intend to run registered stock or sheep. The meadows are high producing grass and clover, 355 acres under flood irrigation mostly level hay land with some hill pasture. The owner sold the 350 brood cows late this fall, they were fat, those that were butchered yielded 53% after carrying calves most of the season, with no extra feed. 428 total acres with 1½ miles from Eagle point city limits. Buildings consist of 3 bedroom completely remodeled home, about 1,600 square feet. 6 stanchion herringbone milk barn with stanchions still usable, barns and sheds are all under good roofs. At less than $2,400 per acre with a high percentage of usable acres, this has got to be a good buy in comparison. $1,020,000. Seller will carry at less than bank rates with substantial down.
CASCADE REAL ESTATE
10888 Crater Lake Highway
Eagle Point, OR 97524
503/826-3488

PACIFIC Farms, Ranches 26A

Since 1947, we have been offering our clients and prospective buyers a large selection of "Priced Right" California agricultural properties, farm land, orchards, vineyards, livestock ranges.
STROMER REALTY COMPANY OF CALIFORNIA
591 Colusa Ave., Yuba City, CA 95991
PHONE: 916/671-2770
"PRICED RIGHT" Ag Properties

640 ACRES ready to complete the development for farming. Good close-in location in an area of good farms. $420,000.
OR
240 ACRES of excellent soil, all irrigated. Has good home, hay barn and other improvements. $575,000. Call us for details on these and others.
BRUCE OWENS REALTORS
520 Klamath Avenue — Klamath Falls, OR 97601
Evenings and Weekends: Charlie Di Pietro, 503/884-0865
John Cameron, broker, 503/882-8538

BUTTE VALLEY HAY RANCH
For Sale By Owner
770 ACRES TOTAL: 660 alfalfa, 2 wells, 5,000 gallons per minute total. 3 bedroom house and shop. $1,625 per acre plus 135,000 for wheel and mainline. Terms: 25% down, owner will carry balance at 12%.
SHASTA VALLEY RANCH
800 ACRES PASTURE, barn and corrals, crossed fenced, $750,000. Terms: 25% down, owner will carry balance at 12%.
916/938-4722 or 938-2986

Cattle-Farming-Development/Investment
3,460 deeded ac. plus Forest Service permit for 410 pairs. 6 center pivots, wheel line, 2 big guns irrigating 673 ac. alfalfa, grain & pasture. 780 ac. flood irrigated meadow. Over 850 ac. to be developed. Water from wells, reservoir & mountain stream. 2 homes, 2 barns, 3 sets corrals, shop & scales. This is an excellent working ranch/investment opportunity. $2,700,000. **Contact: Ralph Cope - (503)882-0147 eves., Ernie Tosti - (503)884-1867 eves., Alan Cain - (503)882-8657 eves.**
Doane-Western, Inc.
P.O. Box 1386
Klamath Falls, OR 97601
(503)883-8116
(800)525-0763
DOANE WESTERN
(Doane-Western is a merger of Doane Agricultural Service and Western Farm Management.)

INTERMOUNTAIN Farms, Ranches 26B

NEVADA CROP land: Undeveloped with well permits, suitable for alfalfa and potatoes. $190.00 per acre, 500 acres. 714/561-1077.

CENTRAL NEVADA
Alfalfa Ranch, 320 acres, small housesalfalfa/wells. Low down, $650 acre. 818/441-4744, ask for Pete.

217 ACRES, 50 MILES south of Sun Valley, Idaho, 167 gravily irrigated hay, grains; pasture for 100 cows or dairy. Hoard's approved large storage building. $250,000. 208/886-7582.

300 Acre farm, $450,000. 640 acre farm, $1,125,000. 306 acre farm, $389,000. 320 acre farm, $1,000 per acre. 120 acres, $3,000 per acre. 400 cow dairy. HOFER REAL ESTATE, Mountain Home, Idaho. Stan Scott, 208/587-8471, days; 208/587-8034, evenings.

SOUTHWEST IDAHO PROPERTIES
72 ACRE ROW CROP: 2 fields, cheap water and old water rights. $165,000 and terms.
109 ACRE DAIRY: With a flat barn and a lot facilities. $185,000 with terms.
160 ACRE GRASS RANCH: Close to Caldwell with cheap water. Excellent purebred operation. $400,000 with terms. Salesman owned.
172 ACRES with 136 irrigated. Lots of improvements for horse setup.
100 Acres row cropped. $425,000 with terms.
Crawford & Associates
P.O. Box 154, Payette, ID 83661
Ralph Crawford, Anita Woodbury.
208/642-9791, 208/642-3059 or 208/459-6482, evenings

PRIME NEVADA RANCHES OUTSTANDING
800 ACRE Alfalfa Farm, all in production, with 6-1/4 miles of concrete ditch, 1 mile of 10 inch pipe, 4 wells pumping a total of 8,000 GPM. Cheap power, good improvements and plenty of equipment. Priced at $1,600,000 including machinery. 25% down and owner will carry paper.

FEEDLOT ALFALFA & GRAIN
640 ACRES: 700 Acres laser leveled and in alfalfa and grain. Flood irrigation; low, low cost. 15,000 head capacity feedlot with mill; both in good repair. Excellent feeding conditions, prime location. Priced at $2,250,000 with terms to qualified buyer, make offer.

ALFALFA ACREAGE
440 ACRES ALFALFA, cutting 7 tons per acre. 2 wells, plenty of water and electricity from Harney Electric. One of Nevada's best seed areas, grossing $325,000 per year.
Price: $2,000 per acre, 1/3 down with terms to qualified buyer.
FOR THESE AND OTHER NEVADA RANCHES
JACK UTTER
Licensed Real Estate Broker
P.O. Box 337, Reno, NV 89504
PHONE: 702/323-1028

Load up on savings. Shop around before you buy—in WLJ's Machinery Section.

INTERMOUNTAIN Farms, Ranches 26B

NORTHERN NEVADA ALFALFA FARM
2,000 Acres, 1,250 producing under sprinkler from wells. Balance to be developed. Opportunity for future cubing operation with an already established market. Included are several mobile homes, 2 small permanent structures and a full line of equipment. Located near Imlay. Full price: $2,200,000. Owner will joint venture with qualified buyer.
URMSTON, PIERETTI, BERMAN & CO.
Reno, Nevada
Ask for Rene Pieretti
702/322-8600

MOUNTAIN Farms, Ranches 26C

$30,000
DOWN on 100 cow ranch in foothills. Stream, ponds. Low interest. Many other ranches. Call: 303/598-4879. FRANK McCLERNAN.

113,700 PLUS ACRES COLORADO SPRINGS, COLORADO
72,990 DEEDED, turnkey, 4,000 A.U.s, 950 acres irrigated. Substantial water for additional acreage. $228.00 per deeded acre.
VAUX CORPORATION
Phone: 303/488-2589

FIRST TIME OFFERING OUTSTANDING TEN SLEEP, WYOMING MOUNTAIN CATTLE RANCH
5,700 Acres deeded, BLM permits, forest permits, 1,980 acres of state lease, lots of water and grass, in easy, winter country that has never droughted out.
2 Mountain streams, 5 artesian wells, springs and reservoirs, good improvements, extremely well blocked. Owner is running on a year around basis, 900 cows, 60 bulls, 800 yearlings.
The best of elk and deer hunting and fishing in Wyoming. Priced right at just over $2,000 per A.U.
TEN SLEEP, WYOMING COW RANCH
Beautiful, foothill location, new, 1,400 sq. ft. ranch style home, garage, also trailer house. Adequate corrals and out buildings. 790 deeded acres, irrigated, subirrigated and range land, adjoining BLM permits, forest permits, over a mile of river frontage.
OFFERED EXCLUSIVELY BY:

HAKE REALTY
HAKE REALTY, P.O. Box 1405, Worland, WY 82401.
PHONE: 307/347-3271.

MOUNTAIN Farms, Ranches 26C

WESTERN MONTANA CATTLE RANCH
3,899 Acres, all deeded. 500 animal units, abundant free water, good improvements. Economical to operate. Same owner for 28 years. $1,250,000, cash or terms. Valley Realty of Kalispell, P.O. Box 886, Kalispell, MT 59901. 406/755-7631.

PIONEER WYOMING RANCH
Located in Big Horn Mountains near Ten Sleep, Wyoming. 5,404 Acres deeded, 1,600 BLM and 200 acres state leases all blocked together with BLM winter permit and summer forest permit. Lots of water and grass in choice grazing area. Territorial water rights for 331 acres. Fenced and cross fenced. Good ranch house. A must if you want a GOOD RANCH.
EXCEPTIONAL MOUNTAIN RANCH
Cattle, Scenery, Recreation at its best on this historic old Ranch.
1,750 Acres, approximately 950 irrigated and subirrigated meadows surround one of Wyoming's finest private trout streams. Deer abound and Elk winter in the adjoining canyons. Outstanding ranch style home, just completely refurbished, new metal shop building. Good barn and full set of cattle working and loading corrals. A special offering for the buyer who wants something extra nice.
OFFERED EXCLUSIVELY BY:

HAKE REALTY
HAKE REALTY, P.O. Box 1405, Worland, WY 82401.
PHONE: 307/347-3271.

1,600 ACRE wraps around Emigrant on west side of Paradise Valley. Nice 3 bedroom ranch style home in excellent condition with other good outbuildings and improvements including a large riding and roping arena all located on Fridley Creek. Beautiful setting for a small cow/calf or purebred outfit. Would make an exceptional horse operation. $750,000. For details, contact Ken Jacobs.

1,340 DEEDED ACRES: 400 acres cultivated dryland. Balance in pasture and hills. Borders Missouri River. No improvements. $350 per acre with terms. Contact Don Pfutzenreuter.

1,800 A.U. COW/CALF/YEARLING OPERATION. 2 elegant well maintained homes. A well watered native grass operation. This ranch has the beauty, hunting and fishing, the ease of operation everyone is looking for. A good ranch priced to sell at $3,800,000. Call Ken Jacobs.

13,880 DEEDED ACRES: A diversified operation with 2,211 irrigated acres, 5 pivots, 16 wheel lines, plus flood. Runs 750 cows along with farming. 2 complete sets of buildings with 5 houses. Over 20 miles of forest boundary. Located 10 miles south of Livingston. $5,150,000. Contact Ken Jacobs for details.

THE OLD WEST COMPANY
First National Bank Building Suite 302
P.O. Box 669
Bozeman, Montana 59715
John J. (Jack) Kelly, Financial Consultant — 406/587-0792 — Kenneth R. Jacobs, Broker

Kiowa
1,600 Acres controlling approximately 4 miles of the south side of the South Platte River, just west of Ft. Morgan. 80 acres irrigated farm ground, 920 acres irrigated and subirrigated pasture. Excellent calving protection.

Elbert County
1 Hour and 15 minutes southeast of Denver, 11 miles northeast of Kiowa. 4,700 acres deeded, approximately 1,500 acres timbered. Lots of potential, priced at $300 per acre.

Brocker
8 Miles east of Walden; 2,500 acres, 2,000 irrigated plus 1,300 BLM lease. 1/4 mile of the Michigan River. Priced at $1,250,000; $200,000 down. Terms of assumptions.

Arriba
Excellent tax advantages with this corporation's loss carry forward. 2,080 acre farm near Arriba, Colorado. 1,000 acres irrigated, 880 acres possible dryland, 200 acres grassland plus 1 section state lease. 7 pivots, good water.

Stelbar Ranches are for sale
15,800 deeded acres: 9,480 acres BLM, 760 acres state lease, 5,110 acres irrigated, 126 C.F.S. water rights, 6,400 acre ft. of storage. The ranch will run approximately 1,800 cows year around. All situated in the famous North Park, just 12 miles south of Walden. Priced less than $300 per deeded acre.

FOR FURTHER INFORMATION ON THESE AND OTHER RANCHES, CONTACT:
303/825-1765
ORRLAND COMPANY
420 E. 56th Ave., Suite 155
Denver, CO 80216
RANCHES FARMS

MOUNTAIN Farms, Ranches 26C

WORKING RANCH • RECREATION • DEVELOPMENT
High country ranch with run 800 yearlings for 6 months. In the heart of recreation country, 15 miles northwest of Steamboat Springs. Good improvements, 2 new log homes. Lots of potential for future development. One of Colorado's finest!
benchmark Investments of Colorado, Inc.

SOUTHWEST Farms, Ranches 26D

ARIZONA CITRUS GROVES FARMS AND RANCHES
WESTERN NEW MEXICO HIGH COUNTRY
Picturesque mountain valley, water 15 feet. Pine trees, black gramma. Approximately 9,000 deeded acres plus 2 section leases. 38 miles fences, house, corrals, scales, 6 windmills plus springs. $200 per acre, great terms.
a & B Realtors, Inc.
4669 South Lakeshore Drive, Tempe, AZ 85283
PHONE: 602/839-3972

TUCSON: 35 sections lease, 220 acres Alfalfa, cash. Crop plus 225 head cowcalf, San Pedro River, year around water, Artesian wells. All equipment for total operation. $600,000. 602/385-2620, 602/445-8646, 111 Ranch, 202 Great Western Bank Building, Prescott, AZ 86301.

ARIZONA RANCH
728 HEAD
Scenic mountain ranch, beautiful headquarter improvements, with main home, foreman house, labor house, barns, corrals and scales, pool with continuous flowing water. Excellent range improvements. 32 developed springs, creek through ranch. Top quality, crossbred cattle. Over $1 million depreciables. $1,200,000 including livestock and equipment. Owner financing available.
HASTINGS & COMPANY
Ranch Brokerage
20 W. Olive, Suite 112
Gilbert, AZ 85234
PHONE: 602/892-3211
Evenings, 602/892-4145

PLAINS Farms, Ranches 26E

800 ACRES choice wheat land in South Dakota. Ample grain storage irrigation potential. Excellent hunting area. Broker owned. 2,476 acres ranch, excellent water and grass. Terms. Western Frontier Real Estate, White River, South Dakota. 605/259-3144 or 462-6331 evenings.

SOUTHERN MISSOURI RANCHES
We have several from 80 to 400 head ranches. Also smaller ones.
MERRITT REAL ESTATE
P.O. Box 246
Ava, MO 65608
Office: 417/683-4636
Bill Merritt, Residence, 417/683-5595
B.J. Evans, 417/683-4443
Pete Mooney, 417/924-8583

Hard to get good help these days?
Not if you advertise in the Classified Corral's "Help Wanted" section.

PLAINS Farms, Ranches 26E

900 ACRE MISSOURI RANCH
Beautiful new home, shop, horse barn, loafing barn and corrals. Nice second home, 600 improved pasture, 90 tillable bottom land. 7 ponds, spring fed creek. Equipment included. On state flat top. 10 miles to town. $490,000.
OWNER: 816/438-2409

CATALOG OF FARMS
Yours FREE . . . farms, businesses, property in rural America. Specify property desired. Catalog #154.
AMERICAN FARM DIGEST
3546 Watson Road
St. Louis, MO 63139
1-800/325-9943

MOTIVATED SELLER!
984 Acres combination prime row crop/livestock operation. Carrying capacity 140 cows and calves, 3,400 hogs, 44 A.U. farrow house, 5 acre lake, 4 ponds. Quality improvements include 4 houses, 4 barns, cattle and hog facility, and grain storage and driers.
Anxious seller, owner financing. $1,983,000.
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Farms, Ranches Wanted 28

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Fencing Materials 31

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Help Wanted 37

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Australian sheep breeder uses new method of communication

Film, television and color brochures tell the success story of Australian sheep breeder Kim Kelly's method of performance-recording stud breeding.

Kelly believes that the 12-year-old performance recording system which is part of a service run by the South Australian Department of Agriculture, is better explained by video than word of mouth.

"The figures tell the story," said Kelly. "But telling people how performance recording works is not easy at shows and sales—and it's not practical to get all potential buyers on the property."

"Now, so many people have film projectors and video tape players, we've made a 10-minute film and produced a color brochure to explain the system."

Sheep breeding has been a Kelly family business in Merrindie since 1860. The flock of sheep that are currently bred there—the Poll Dorset flock—was established in 1966.

The year 1969 marked an important change for sheep breeding in Merrindie. A new system of breeding selection called performance recording augmented the standard method of visual assessment.

The new method is based on careful records kept by the stud which are processed by computer to give information on which young sheep can be truly assessed in comparison with each other after variables arising from non-genetic effects have been removed.

Kelly believes the system can be incorporated successfully into traditional stud breeding practices. "It's just a case of using additional criteria selection," he explained.

"It's obvious that when selection for growth rate and fertility is based on visual appraisal, it cannot be as effective as when based on careful measurements which allow the comparison of sheep on an equal basis."

Tests conducted by the South Australian Department of Agriculture have shown the Merrindie Poll Dorset ewes to have superior growth rate while maintaining breed type. Rams sold to other performance recorded studs have also performed well, and lambing percentages have shown dramatic increases.

"Before we took fertility into account in our selection of stud breeders, we battled to get better than 80% to weaning," Kelly said. "But now that the selection pressure is really taking effect, we're regularly getting 100%."

One sequence in the recently-produced film sums up the practical application of performance recording. Two rams which visually are very similar, turn out to be a Super Grade ram with very good growth rate and a good history of twinning in his pedigree, and a C grade, well below average in growth rate to weaning and without such a good twinning history.

"That's what it's all about—using the tools of performance recording in figures, to select the best sheep possible," described Kelly. "Or more simply—putting more meat on more lambs."

PRESIDENTS—Past leaders of the Oregon Cattlemens Assn. gathered at their recent convention in Portland to honor Joe and Evelyn Smith for their many years of service to the beef industry. Pictured are: Ken Magruder (left, back row) Dewey Jones, Fred Phillips, Ernie Davis, Bert Hawkins, Bill Ross, and Ray French, the immediate past president, and Dan Hotchkiss. Seated: T.D. Hotchkiss, (left), George B. Russel, Joe Smith, Evelyn Smith, Walt Schrock, and Bill Marshall. (Staff photo by Martha Williams)

CHANGES—Robert E. Bradford, president of the National Restaurant Assn., recently warned Oregon Cattlemens Assn. members that proposed grade changes will make it difficult for restaurants to "find consistently tender and juicy beef." (Staff photo by Martha Williams)

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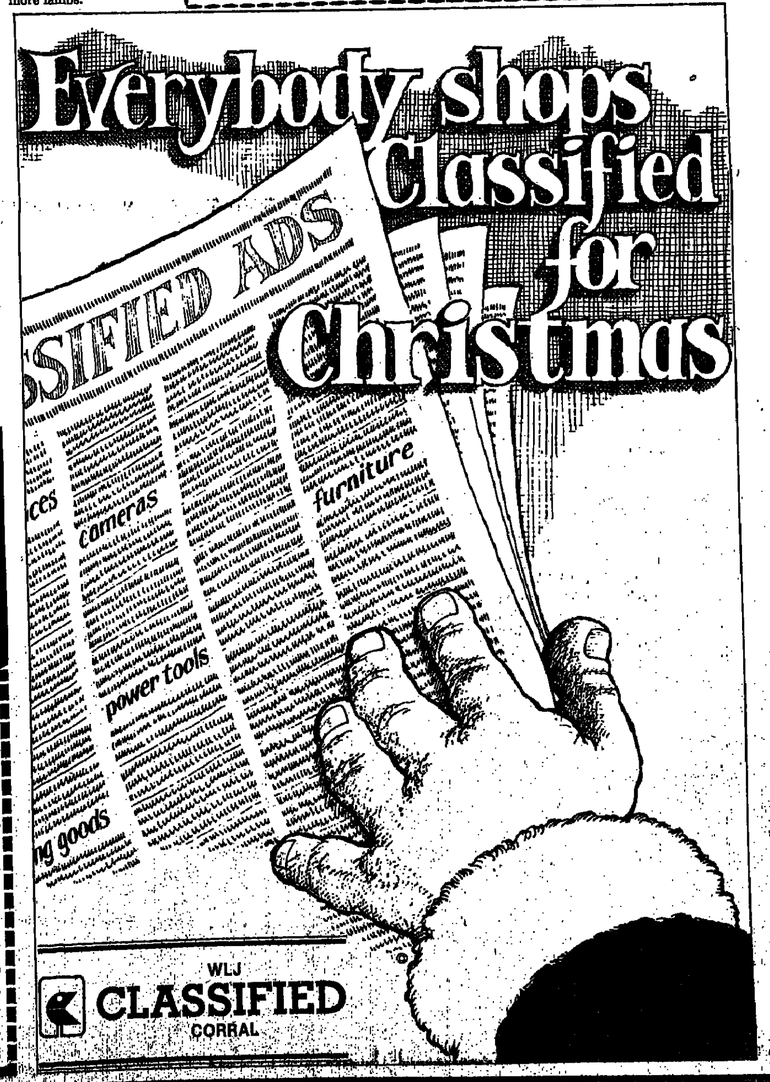

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